



**ICC BANKING COMMISSION MEETING**

A leading event providing opinions, ideas, and insights  
about the forces driving change in trade & finance

# **ICC AUSTRIA CONFERENCE**

## **BASEL II & III**

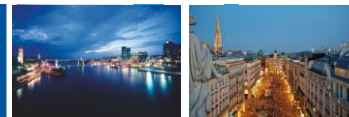
### **Implementation in Trade Finance Departments**

#### **A USER'S GUIDE**

**25 October 2013**

Venue: Raiffeisen Bank International  
Am Stadtpark 9  
1030 Vienna, Austria

Hosted by **ICC Austria**  
and **Raiffeisen Bank International**



## **BASEL II & III – A USER'S GUIDE**

**Friday 25<sup>th</sup> of October 2013**

**9am-5pm**

**Trade finance experts and practitioners in banking institutions tend to speak a “different” language” than their in-house risk managers, risk modelers or Basel II & III experts.**

As required, all European banks have implemented Basel II. However, at times trade finance practitioners are at loss, what the “best international practice” would be for their particular daily needs. This conference aims to provide guidance for trade finance practitioners’ day to day business.

It seeks to bridge the “language gap” between you, as a trade finance expert, and your “counterparts” the risk, accounting and Basel II & III experts.

Furthermore, with the up-coming implementation of the Basel III regulations the capital base of banks will be severely influenced. These new requirements will evidently affect the internal procedures of banking institutions. The impact of this regulatory environment is a must to be considered in any future deal or project.

**What are the impacts of Basel III for trade finance business?**

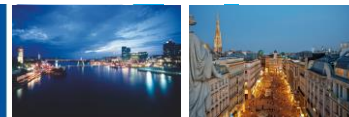
**Do not miss insider information about the possible changes in the pricing of bank products!**

This conference will provide a unique opportunity to learn from experienced bankers and practitioners in trade finance. It will present insight and commentary on the main aspects of Basel III and its effects on your future business. Among a great range of themes, participants will benefit in particular from a deeper understanding of:

- **Practical experiences in trade finance departments**
  - preparation for Basel III
  - technical implementation
- **Special requirements for commodity transactions**
- **Reporting requirements**
  - international regulations

**For International Trade Finance Experts – Vienna is the place to meet!**

**With this conference you earn 7 PDUs.**



### Recommended for:

- Experts in trade finance – from banks
- Risk managers & modelers of banks
- Basel II & III experts
- Compliance
- CFOs
- Corporate credit and risk managers & Corporate treasurers
- Insurers
- Trade and supply chain finance experts from manufacturers, traders

### Speakers:

**Thierry Josz**, Head Global Trade Solutions, BNP Paribas, Brussels/Belgium

**Stijn Langers**, Project Manager Trade Solutions Competence Centre, PNB Paribas, Brussels Belgium

**Bob Piller**, Director Aupres Consult; Geneva, Switzerland

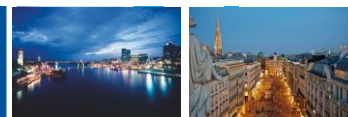
**Kai Preugschat**, Head of International Origination Structured Trade & Export Finance, UniCredit Bank AG, Munich/Germany

**Krishnan Ramadurai**, Head RETURNS & CAP OPTIMISAT HSBC Bank Plc, London UK

**Emile Rummens**, Senior Risk Manager, Group Trade Finance, KBC Bank N.V., Brussels/Belgium

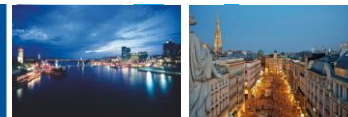
**Hiltrud Thelen-Pischke**, Economist, Director, Pricewaterhouse Coopers AG, Frankfurt/Germany

**Hugo Verschoren**, Senior Product Manager, VP, ING Commercial Banking, Trade Finance Services, Amsterdam/NL



## PROGRAMME:

<b>Welcome and Opening Remarks</b>	Chair: Hugo Verschoren
<b>Panel 1: Principles of Basel II &amp; III for Operations people</b> <ul style="list-style-type: none"> <li>Views of the bank's Trade Finance Department</li> <li>Translation of the Basel rules in risk modeling</li> <li>Technical translation into the systems</li> <li>Introducing the gap between trade practitioners and risk experts</li> </ul>	Hugo Verschoren & Krishnan Ramadurai
<b>Panel 2: Problems of a medium sized bank</b>	Emile Rummens
<i>Coffee Break</i>	
<b>Panel 3: Basel 3 rules for trade finance - Is there a competitive level playing field?</b>	Krishnan Ramadurai
<b>Panel 3: Implementation &amp; Support given by auditing firms</b> <ul style="list-style-type: none"> <li>Changed procedure for Capital</li> <li>New procedure for liquidity</li> </ul>	Hiltrud Thelen- Pischke,
<b>Panel 4: Practical experience of technical implementation of Basel II + preparation for Basel III</b>	Thierry Josz & Stijn Langers
<i>Lunch</i>	
<b>Panel 5: Special requirements for commodity transactions</b> <ul style="list-style-type: none"> <li>Existing regulations- Basel II</li> <li>Impact to the transactions</li> </ul>	Bob Piller
<b>Panel 6: Impact of new liquidity ratio on the availability and pricing of trade finance under Basel III</b>	Kai Preugschat
<i>Coffee Break</i>	
<b>Panel 7: How to optimize your risk-weight-assets with limited damage to your business as a bank</b>	Emile Rummens
<b>Panel 8: Basel III – How best to prepare and bridge the gap between trade practitioners and risk experts</b>	All speakers
Closing Remarks	



## RBI – Raiffeisen Bank International 1030 Vienna – Austria

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### Participant Information

Mr.     Mrs.

Family Name: ..... First Name: .....

Organisation / Company: .....

Address: .....

City, Postal code: ..... Country: .....

Telephone: ..... Fax: .....

E-Mail: ..... Job Title / Position: .....

### Invoice data

Organisation / Company: .....

VAT Number:\* .....

Address: .....

City, Postal code: ..... Country: .....

\* Obligatory for invoicing participants from EU member states

### Registration – closing date Oct 4, 2013

	Oct 21, 2013	Oct 22, 2013	Oct 25, 2013
	<b>Fraud in Trade Finance</b>  <input type="checkbox"/>	<b>Sanctions &amp; Embargoes, Money Laundering in Trade Finance</b>  <input type="checkbox"/>	<b>Basel II &amp; III Implementation in Trade Finance Departments – a user's guide</b>  <input type="checkbox"/>
<b>Regular fee</b>	<b>EUR 590,--</b> (plus 20% VAT)	<b>EUR 590,--</b> (plus 20% VAT)	<b>EUR 590,--</b> (plus 20% VAT)

Package Prices: 2 days – 10% discount, 3 days – 15% discount

The package price will also apply if for two (or more participants) from the same institute register at the same time for different conferences!

**Once confirmed by ICC Austria, your registration is legally binding! The regular fee shall be paid within two weeks from receipt of invoice- in case of late registration verifiably before the Conference starts!**



## Conference Materials

Please provide the conference documentation	<input type="checkbox"/> on a USB-Device *	<input type="checkbox"/> printed in a folder	<input type="checkbox"/> both for EUR 20,-- **
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\* No computers, no connection for power supply, no Internet access available \*\* incl. VAT (16.67 + 20% VAT) price per conference/seminar

## Cancellation Policy

A full refund will only be given for cancellations received up to 16 working days before the event. Cancellations must be made in writing. Should you be unable to attend you can nominate a colleague as replacement.

## Visa information (only fill in if you need a visa)

**Visa applications must be made at the Austrian embassy or consulate in your country of residence well in advance! It takes 4 - 6 weeks to get the visa.**

For visa letter please send us your passport details:

Full name

.....

Passport number

.....

Date of birth

.....

Date of issue and expiry.....

Alternately, send us a copy of your passport.

## Hotel information

After we receive your registration, you will get a confirmation in which you will also find a list of hotels close to the conference venue and offer special rates for our participants. We advise you to make your hotel reservations in one of the recommended hotels as soon as possible, as the demand in autumn is usually very high.

.....  
Date

.....  
Signature

## Information about ICC Austria – *The world business organization*

**ICC Austria** assists its members in their daily questions around:

- Bank Guarantees, Letters of Credit
- Foreign trade and law, import-export contracts, International trade terms and conditions, Incoterms
- Dispute prevention, dispute resolution and arbitration
- Prevention of commercial crime, corruption, counterfeiting, investment fraud, shipping fraud
- International negotiations in the light of cross cultural differences