

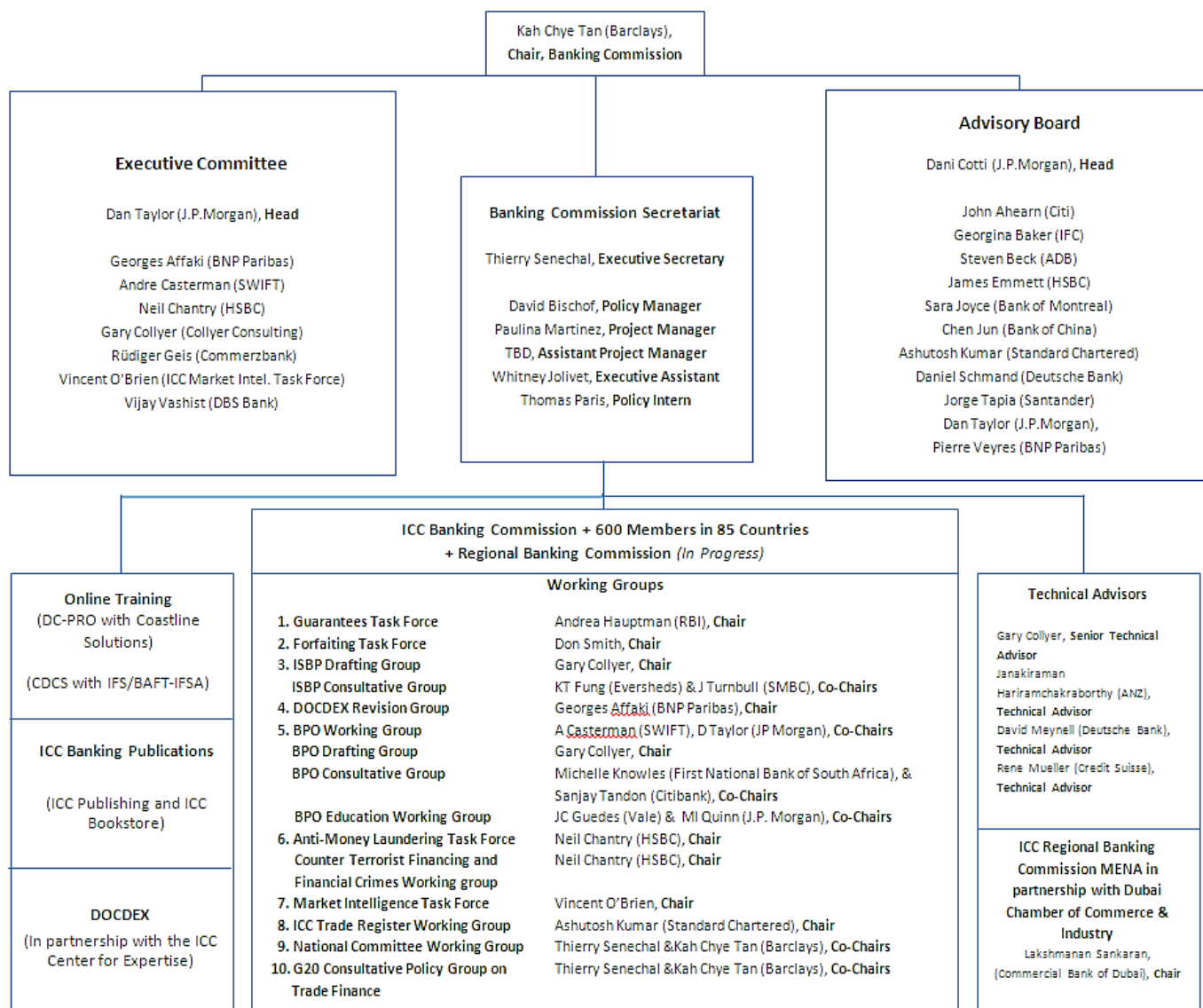
ICC BANKING COMMISSION

Leadership Directory 2013





Organizational Chart





Advisory Board

International Chamber of Commerce (ICC)

Banking Commission



**Kah Chye TAN, Chair of the ICC Banking Commission
Global Head of Trade and Working Capital, Barclays Bank**

Kah Chye Tan is the Global Head of Trade and Working Capital at Barclays Corporate. Based in London, he is responsible for delivering overall trade finance and short term lending P&L, strategy, sales and product development across Barclays' global network.

Prior to joining Barclays in 2011, Mr Tan spent six years at Standard Chartered Bank as the Global Head of Corporate Trade and Cash. With more than 20 years of working experience, he has also previously worked with Deutsche, JPMorgan Chase and Citibank.

Mr Tan was appointed as the Chair of the ICC Banking Commission in September 2010. He is also a member of the WTO Trade Expert Committee. He has an undergraduate degree and an MBA from Dalhousie University in Canada and is married with two sons.



**Daniel COTTI, Head of the Advisory Board, ICC Banking Commission
Global Trade Executive, J.P. Morgan Treasury Services**

Dani Cotti joined J.P. Morgan Treasury Services as Global Trade Executive, responsible for the day-to-day management and setting and executing the global strategy for J.P. Morgan's global trade and supply chain, and export finance offerings.

Dani is a highly credentialed global trade, international cash management and banking executive with more than thirty years of financial services experience. Before joining J.P. Morgan, he headed the combined RBS/ABN AMRO global trade finance business following the merger between RBS and ABN AMRO Bank. He previously headed the global products group for ABN AMRO's transaction banking unit, responsible for the bank's worldwide trade and supply chain and global treasury and investment management businesses. Dani began his career at Swiss Bank Corp. and served afterwards for 20 years at Citibank Switzerland and in London in various operations, product and relationship management roles.

Dani is Swiss and married, with two sons. He enjoys sports and traveling.



**John AHEARN, Advisory Board Member, ICC Banking Commission
Managing Director, Global Head of Trade, Global Transaction Services, Treasury
and Trade Solutions Group, Citibank**

John Ahearn is a managing director within Citi's Global Transactions Services Business in the Trade Division. He is currently responsible for the Trade Services and Financial Institution Services globally. Prior to joining Citi, he was with ABN AMRO for eight years, responsible for Financial Institutions and Head of Sales globally for the trade business. He also had senior roles at Bank of New York and started his banking career at JP Morgan as a Management Trainee.



**Georgina BAKER, Advisory Board Member, ICC Banking Commission
Director of Trade and Supply Chain for International Finance Corporation (IFC)**

Georgina Baker is the Director of Trade and Supply Chain for IFC. She is responsible for IFC's suite of trade and supply chain finance products, starting with the Global Trade Finance Program which is the IFC flagship trade program. Under her leadership IFC's short term finance product offerings have expanded to include the Global Trade Liquidity Program which has won many awards for its crisis response, the Global Trade Supplier Finance Program, the Global Warehouse Finance Program, the Critical Commodity Finance Program as well as structured trade transactions. In addition Georgina is jointly responsible for IFC's engagement in Fragile and Conflict Affected States.

Georgina has been with the IFC for over 21 years during which time she has worked on IFC's investments in many areas including manufacturing investments in Eastern Europe and financial sector investments in South Asia, Europe, Central Asia, Middle East and North Africa.

Before joining IFC, Georgina received an MBA from the London Business School and previously worked in the UK and in Indonesia as a mechanical engineer.



Steven BECK, Advisory Board Member, ICC Banking Commission Head of Trade Finance at Asian Development Bank (ADB)

Steven Beck is head of trade finance at Asian Development Bank (ADB). In the six years Steven has been with ADB he managed exponential growth of ADB's trade finance business, now at over \$4 billion in annual turnover, and initiated the ICC-ADB Trade Finance Default Register, which compiled and presented statistics to the Basel Secretariat arguing in favor of appropriate capital treatment for trade transactions under impending Basel III regulations.

Steven started his career in international finance as a Special Assistant to the former Canadian Minister for International Trade, Michael Wilson, dealing with issues related to Canada's export credit agency, Export Development Canada.

He subsequently spent over six years with Canadian Imperial Bank of Commerce (CIBC) where he was Senior Manager, Trade Finance, originating and structuring a wide variety of short and medium term transactions largely focused on Latin America.

Steven left CIBC to help design and implement the start-up of a new multilateral development bank, Black Sea Trade & Development Bank (BSTDB), where he focused on Turkey, Russia and former Soviet Union countries. Following four years at BSTDB, he had various assignments as a senior consultant, including with USAID working in southern Africa and a start-up financial institution in Armenia.

Steven is on the Advisory Board of the International Chamber of Commerce Banking Commission and is a member of the WTO Working Groups for Trade Finance. He is also on the Asian Editorial Board of Global Trade Review, a UK-based publication.

Steven has a graduate degree from The Fletcher School, Tufts University, MA, USA and an undergraduate degree from Queen's University, Kingston, Ontario, Canada.



**James EMMETT, Advisory Board Member, ICC Banking Commission
Global Head of Trade and Receivables Finance, HSBC**

James is responsible for HSBC's global trade and receivables finance business, which provides customers, from SMEs to multinationals, with the financing and risk mitigation solutions to meet their international and domestic trade requirements. These encompass products which finance the supply chain end-to-end, from raw materials – to manufacturing and shipment - to discounting and collecting invoices, across more than 60 countries.

James is focused on ensuring that HSBC's trade and receivables experts work with colleagues across the world, to help customers to make the most of opportunities across both established and emerging trade corridors.

James joined HSBC 17 years ago and has held a variety of roles in Trade Finance, Commercial Banking, Retail Banking and Strategy, in Asia-Pacific, Europe, the Middle East and North America. With Group Strategy & Planning since January 2010, James has covered a number of aspects of the Group's business, most recently as Head of Strategy & Planning for Commercial Banking. During this time, he was instrumental in preparing the Medium Term Outlook 2012-15, the strategic blueprint that guides the CMB business.



**Sara JOYCE, Advisory Board Member, ICC Banking Commission
Executive Managing Director, International Financial Institutions and Trade
Finance at BMO Financial Group**

Sara Joyce was appointed Executive Managing Director, International Financial Institutions and Trade Finance at BMO Financial Group in May 2005.

Ms. Joyce has responsibility for managing the Bank's relationships with international financial institutions, and for development, management, sales and marketing of all trade related products and services, including supply chain finance. She manages a team of IFI relationship managers and Trade Finance sales and product specialists located in Canada, the US, the UK, Brazil, Mexico and China.

Ms. Joyce was elected to the board of directors of the Bankers Association for Finance and Trade (BAFT) in 2007, representing BMO Financial Group.

From 1998 to 2001, Ms. Joyce managed the Bank's payments business as Vice President, International Operating Services, and part of Global Treasury Management Services. Prior to that, she held various management positions in Trade Finance and Global Project Finance with Bank of Montreal, and in corporate lending and export finance with Australia and New Zealand Banking Group in Los Angeles and in Toronto.

She was called to the Ontario Bar in 1980, and holds an LL.B. from Osgoode Hall Law School in Toronto



Cheng JUN, Advisory Board Member, ICC Banking Commission
Global Head of Trade Services, General Manager of Corporate Banking of Bank of China Group

Mr. CHENG Jun, Global Head of Trade Services, General Manager of Corporate Banking of Bank of China Group, is responsible for the strategic planning and development of trade finance business of the largest trade bank in the world. Prior to this position, He was Product Director of Trade Services Department of Bank of China H.O., taking charge of Letter of Credit, Guarantee, Forfeiting, Factoring and Supply Chain Finance. He also has 3 years' overseas working experience, as Head of Risk Management Department in Bank of China London Branch. During over 20 years' career in Bank of China, Mr. CHENG has accumulated a wealth of knowledge in trade finance business area.

Mr. CHENG is also the expert of Rules for Documentary Instruments Dispute Resolution Expertise (DOCDEX) of ICC Banking Committee, Standing Vice Chairman of the Trade Finance Committee of China Banking Association (CBA), and the sole representative from commercial banks in the Expert and Jury Team of Export Processing Zone, Ministry of Commerce of China. Besides, he previously worked as Deputy Director of the Banking Commission of ICC China, Director of International Forfeiting Association (IFA) and Chairman of IFA North and East Asia Regional Committee (NEARC). Moreover, he is the author or co-author of dozens of publications, among which 'Insights into UCP600' is widely acclaimed in China.

Mr. CHENG got his MA and BA degree in Economics from Renmin University of China in Beijing. He also holds the BSc (Hon.) degree in Finance from University of Manchester Institute of Science and Technology (UMIST) in UK. Furthermore he was elected as Associate of the Chartered Institute of Bankers (ACIB) in UK in 2002.



Ashutosh KUMAR, Advisory Board Member, ICC Banking Commission
Global Head of Corporate Cash & Trade, Standard Chartered Bank

Ashutosh Kumar is the Global Head of Corporate Cash & Trade at Standard Chartered Bank. Based out of Singapore, he is responsible for delivering overall cash management and trade finance P&L, strategy and product development across Standard Chartered's global network.

Prior to this role, he was the Global Head of Local Corporate Products & Receivables Management where he was at the forefront of transforming the transaction banking product management organisation to one with a strong client segment focus. He led the commercialisation of open account trade products, and continuously innovated by developing integrated receivables and collections solutions that bring cash and trade products together to deliver high double digit growth for the business.

Before joining Standard Chartered in 2005, Ashutosh held various positions in ABN AMRO's Global Trade business where he was responsible for overachieving on growth plans and enhancing product capabilities across the Asia Pacific region.

Throughout his career, Ashutosh has developed and delivered various innovative cross border solutions in the areas of trade finance, supply chain finance, trade securitizations and automatic portfolio risk participations programs. He was also responsible for managing the trade assets of the bank, and was instrumental in delivering the world's first synthetic securitization of trade finance loans – Sealane, a USD 3 billion securitization of trade finance loans. During the financial crisis, Ashutosh played a key role in developing trade facilitating programs to boost global trade with several multilateral organisations. One such program included the successful conclusion of the replenishable portfolio funded risk participation structure under the IFC's Global Trade Liquidity programme.

Ashutosh is actively involved in various transaction banking related industry bodies and is currently a member of the advisory board of the ICC Banking commission. He is also a member of the Global Trade Industry Council at BAFT-IFSA. Ashutosh has a degree in Physics and an MBA in Finance.



**Daniel SCHMAND, Advisory Board Member, ICC Banking Commission
Head of Trade Finance & Cash Management Corporates EMEA, Deutsche Bank**

Daniel Schmand is Deutsche Bank's Head of Trade Finance & Cash Management Corporates EMEA. He is located in Frankfurt and Munich.

In addition to his responsibility for the EMEA region, he heads the Global Trade Finance Committee, which drives the Trade Finance strategy, encompassing Financial Supply Chain and Structured Trade and Commodity Finance products. He is also a member of the International Chamber of Commerce (ICC) Banking Commission Advisory Board.

Daniel joined Deutsche Bank in 1987 as a trainee. He holds a Bachelor's degree of Business Administration as well as executive education at INSEAD and the International Leadership Program at Ashridge, IMD and Duke.



**Jorge Tapia, Advisory Board Member, ICC Banking Commission
Managing Director and Global Head of Trade, Export & Commodity Finance at
Santander Global Banking & Markets**

He first joined Santander in 1995, and has held various positions, including Head of Market Risk in Santiago de Chile, Head of Asset & Liability Management Control, and head of Wholesale Banking Risk Control. Before his current position Jorge was EMEA Head of Trade Finance and Export Finance.

Jorge graduated in Economics and Business Administration, and holds an Economics Research degree from the Universidad San Pablo CEU.

He now manages a team with a global approach, bringing together trade specialists from multiple countries with skills in a range of asset classes to provide customer-focused solutions: structured finance, supply chain finance, export finance and commodity finance



**Dan TAYLOR, Advisory Board Member, ICC Banking Commission
Managing Director and Industry Issues Executive, Americas for J.P. Morgan's
Corporate and Investment Bank Global Market Infrastructures Group**

Dan Taylor is Managing Director and Industry Issues Executive, Americas for J.P. Morgan's Corporate and Investment Bank Global Market Infrastructures Group. Mr. Taylor coordinates the firm's activity with industry associations, public policy authorities, international market infrastructures and other financial institutions and is a member of the Global Trade Management Committee. Prior to joining J.P. Morgan, Mr. Taylor was President and Chief Operating Officer of BAFT-IFSA and prior to the merger of BAFT and IFSA was President and CEO of the International Financial Services Association for 21 years. He has worked in the field of international banking for 37 years.

Since 1996 Mr. Taylor has served as a Vice Chairman of the International Chamber of Commerce, Banking Commission in Paris France. He is currently chair of the Banking Commission's Executive Committee and co-chairman of the Bank Payment Obligation Working Group. He was a member of the drafting groups for the last two revisions of the Uniform Customs and Practice for Documentary Credits (UCP 500 and UCP 600). Mr. Taylor was cochairman of the ICC Working Group that created the supplement to the Uniform Customs and Practice for Documentary Credits for ecommerce (eUCP).

He was Chairman of the working group that created the Uniform Rules for Bank-to-Bank Reimbursements Under Documentary Credits and was a member of the working group that created the International Standby Practices (ISP98). He was an advisor to the US National Conference of Commissioners on Uniform State Law Drafting Committee for the revision of the Uniform Commercial Code Article 5 and has been actively involved in a number of projects of the United Nations Commission on International Trade Law.

Mr. Taylor has participated in the U.S. Department of the Treasury, Bank Secrecy Act Advisory Group and the Financial Action Task Force Private Sector Consultative Forum. He is a member of the Board of Advisors of the George Mason University School of Law Journal of International Commercial Law. Mr. Taylor has published numerous articles on financial services and is the author of *The Complete UCP, Texts, Rules and History 1920 to 2007, Bank-to-Bank Reimbursements under Documentary Credits - A practical guide to daily operations* and co-author of the *Guide to the eUCP*.



**Pierre VEYRES, Advisory Board Member, ICC Banking Commission
Global Head of Global Transaction Banking, BNP Paribas**

In December 2009, Pierre Veyres has been appointed Global Head for BNP Paribas Global Transaction Banking. He handles on a global basis the Global Trade Solutions, International Cash-Management, Corporate Deposit Line and Correspondent Banking, business lines active in more than 60 countries.

Prior to this assignment, Mr. Veyres was Deputy Head of Corporate & Transaction Group from 2008 to 2009, his main focus being the development of the flow business lines. From 2006 to 2008 Mr Veyres was Global Head for Global Trade Solutions, business line combining conventional trade finance and supply chain financing.

From 2001 to 2006 Mr Veyres was responsible in New York for several business lines in the Americas region in the trade finance, export finance, commodities areas, from the short-term vanilla trade to long-term structured trade transactions.

From 1993 to 2001 Mr Veyres has held senior positions at the Head Office then in Canada as Chief Operating Officer for BNP Paribas Canada. Prior to 1993 Mr Veyres has been a corporate relationship manager at CALYON in Germany and BNP in France.



Executive Committee

International Chamber of Commerce (ICC)

Banking Commission



**Dan TAYLOR, Head of the Executive Committee, ICC Banking Commission
Managing Director and Industry Issues Executive, Americas for J.P. Morgan’s
Corporate and Investment Bank Global Market Infrastructures Group**

Dan Taylor is Managing Director and Industry Issues Executive, Americas for J.P. Morgan’s Corporate and Investment Bank Global Market Infrastructures Group. Mr. Taylor coordinates the firm’s activity with industry associations, public policy authorities, international market infrastructures and other financial institutions and is a member of the Global Trade Management Committee. Prior to joining J.P. Morgan, Mr. Taylor was President and Chief Operating Officer of BAFT-IFSA and prior to the merger of BAFT and IFSA was President and CEO of the International Financial Services Association for 21 years. He has worked in the field of international banking for 37 years.

Since 1996 Mr. Taylor has served as a Vice Chairman of the International Chamber of Commerce, Banking Commission in Paris France. He is currently chair of the Banking Commission’s Executive Committee and co-chairman of the Bank Payment Obligation Working Group. He was a member of the drafting groups for the last two revisions of the Uniform Customs and Practice for Documentary Credits (UCP 500 and UCP 600). Mr. Taylor was cochairman of the ICC Working Group that created the supplement to the Uniform Customs and Practice for Documentary Credits for ecommerce (eUCP).

He was Chairman of the working group that created the Uniform Rules for Bank-to-Bank Reimbursements Under Documentary Credits and was a member of the working group that created the International Standby Practices (ISP98). He was an advisor to the US National Conference of Commissioners on Uniform State Law Drafting Committee for the revision of the Uniform Commercial Code Article 5 and has been actively involved in a number of projects of the United Nations Commission on International Trade Law.

Mr. Taylor has participated in the U.S. Department of the Treasury, Bank Secrecy Act Advisory Group and the Financial Action Task Force Private Sector Consultative Forum. He is a member of the Board of Advisors of the George Mason University School of Law Journal of International Commercial Law. Mr. Taylor has published numerous articles on financial services and is the author of *The Complete UCP, Texts, Rules and History 1920 to 2007, Bank-to-Bank Reimbursements under Documentary Credits - A practical guide to daily operations* and co-author of the *Guide to the eUCP*.



Georges AFFAKI

Member of the Executive Committee and Global Coordinator for Corporate Banking, CIB Legal, BNP Paribas

Georges Affaki is member of the Executive Committee and Head of Structured Finance, CIB Legal, BNP Paribas. Since 2002, Dr. Affaki has served as a Vice Chairman of the International Chamber of Commerce Banking Commission. He chaired the ICC Task Force on Guarantees as well as the Drafting Group for the revision of the ICC Uniform Rules for Demand Guarantees (URDG 758).

Dr. Affaki is Associate Professor of law at the University of Paris II, guest fellow at the University of Oxford and visiting lecturer at Queen Mary, University of London, and at University Paris Dauphine. He represents ICC at the United Nations Commission on International Trade Law (UNCITRAL) Working Group VI – Secured Transactions. He is the author or editor of several books, including “A User’s Handbook to ICC Uniform Rules for Demand Guarantees”, ICC Publ. No. 631; “Trade Finance”, ITC Publishing (awarded the European Prize on Interdisciplinary Research); “Crossborder insolvency and conflict of jurisdictions”, Bruylant, “Increasing Access to Credit – Reforming Secured Transaction Law”, ITC Publishing, “The Guide to ICC Uniform Rules for Demand Guarantees” (with Sir Roy Goode), ICC Publ. No. 702, and over 60 articles and case notes on international banking, secured lending and arbitration.

He chairs a working group on arbitration and banking organized under the aegis of the French Arbitration Committee and has chaired a Paris Europlace working group on Islamic Finance whose recommendations were presented in June 2009 in a report titled Applicable Law and Dispute Resolution in Islamic Finance – A French Courts’ Perspective.



André CASTERMAN

Head of Corporate and Supply Chain Markets, SWIFT

André Casterman heads up SWIFT's strategy and business development in the Corporate and Trade markets. His responsibilities cover payments and cash management, treasury, trade and supply chain finance. André Casterman is also a Member of the Executive Committee of the Banking Commission of the International Chamber of Commerce (ICC).

André Casterman was previously Director of SWIFT France. France is SWIFT's fourth largest country in terms of message volumes. André joined SWIFT in 1991 in Information Systems, where he contributed to numerous IT projects, including the roll out of SAP in support of SWIFT's order-to-cash processes.

André Casterman has a Masters in Management and a Masters in Computer Science from "Vrije Universiteit Brussel", and a Master's degree in Applied Economics from "ICHEC Brussels".

André Casterman speaks fluent French, Dutch and English.



Neil CHANTRY

Global Head of Policy and Compliance, Global Trade and Receivables Finance, HSBC

Neil joined the HSBC Group in London in 1972, initially working with the British Bank of the Middle East in Dubai and Ras-al-Khaimah in the UAE, Oman, Bahrain and Djibouti until 1980, when he went to Hong Kong. Various postings in Hong Kong and Pakistan followed until in 1994 he transferred to the UK and into HSBC Holdings plc, the Head Office of the HSBC Group.

Since 1973, Neil has spent the majority of his time managing various import and export departments, running and developing executive training courses for trade and foreign exchange, as well as working with business users and the Group's IT developers in the specification and design of many of the trade support systems used by the HSBC Group.

Today, Neil is responsible for the formulation of policy and maintenance and introduction of best practice procedures for Trade Services Operations for the HSBC Group and for the development of compliance related processes.

Neil has been a representative of the UK delegation to the ICC Banking Commission since 1994 and was a member of the eUCP Working Group. Neil has worked with the SWIFT TSAG Scoping Group and is a member of the Trade Services Utility Customer Requirements Group and Rules Group.

Neil is currently Chair of the ICC Commission on Banking Technique and Practice's "AML Task Force" and "Terrorist Finance and Financial Crimes Committee" as well as Chair of the ICC UK's Banking Committee. He is also the Chair of the Wolfsberg Group's Trade Group working on Trade specific guidance to Wolfsberg members related to the application of various regulatory requirements for NPWMD, AML, Sanctions and Anti-Terrorist finance.



Gary COLLYER
CEO, Collyer Consulting LLP

Since November 1996, Gary Collyer has been the Technical Adviser to the International Chamber of Commerce. In his ICC role, Gary has been chair of the ICC Working Group for the development of the ISP98, the strategy for a revision of UCP500 and a member of the ICC Working Groups for the development/revision of URR525, URC522 and e-UCP. More recently, he was chair of the Working Group for the revision of the UCP500 and the updating of ISBP, eUCP and URR525. He is the chair for the revision of ISBP publication 681. He is a regular lead speaker at ICC and other external seminar events on a global basis.

On April 1, 2006 Collyer Consulting LLP was founded.

Until October 31, 2006 Gary was Corporate Director and Global Head of Traditional Trade Services, Trade Finance and Product Delivery for the Transaction Banking Group at ABN AMRO Bank N.V.

Prior to joining ABN AMRO, Gary was vice president and senior technical adviser at Citibank N.A., London from August 1998 until May 2002. Gary started his banking career with Midland Bank plc in London (which subsequently was acquired by HSBC).



Ruediger GEIS

Senior Product Manager, Commerzbank

Ruediger Geis is Senior Product Manager for trade related issues within Financial Institutions of Commerzbank. He is located in Frankfurt.

Prior to his current position he was responsible for the product management trade services for financial institutions covering all aspects of trade solutions, including guarantees, letters of credit, buyer's credit, supply chain finance, and trade risk distribution. Throughout his more than 20 years in banking Ruediger has played different functions in the area of international trade and business and has held various assignments within the bank in Frankfurt, Bahrain, and New York.

Ruediger is an active member in various trade initiatives and headed the working group on the BAFT-IFSA Master Participation Agreement for Trade Transactions. He holds a Bachelor Professional of International Trade & Management (CCI) and is married with three children.



Vincent O'BRIEN

Trade Finance Expert and Chair of the ICC Banking Commission Market Intelligence

Vincent is a long standing member of ICC Banking Commission and Chair of the ICC's Education and Market Intelligence Group. He has been actively involved in trade finance for more than a quarter of a century and has delivered technical trade finance assistance in more than 70 countries.

He has played a major role in contributing expert content in the development of ICC's Online Training Programs for Trade Finance Operations and in the application of ICC's trade facilitating rules.

He is regularly involved as an expert witness in arbitration and legal cases and he is highly regarded for speaking his mind and his ability to explain complex situations and structures in a clear and straightforward manner.

Vincent has achieved awards for his contribution to trade finance from various ICC National Committees around the World and has on occasion won the prestigious award from European Bank for Reconstruction and Development as the 'Best Trade Finance Consultant'.



Vijay VASHIST

Global Head of Trade & Supply Chain Finance and Trade Asset Management in Global Transaction Services, DBS Bank

Vijay Vashist is the Global Head of Trade & Supply Chain Finance and Trade Asset Management in DBS' Global Transaction Services, based at the head office in Singapore. He is responsible for developing product innovation, guiding market expansion and the investment agenda to drive growth across the bank's extensive client base in Asia, as well as integrating the bank's trade product offering in order to seamlessly serve its customers across all segments, from large corporate to SMEs.

Vijay joined DBS in April 2011 from Standard Chartered Bank, where he was previously Managing Director and Global Head of Open Account Trade Finance. He has had over 20 years of experience within Institutional Banking covering areas of corporate relationship banking, Supply Chain, Leasing, Open Account and traditional trade business lines, working at Standard Chartered, HSBC and GE Capital.

In addition to his appointment as a member of the ICC Banking Commission ExCo, Vijay is also associated with the BAFT-IFSA Asia Financial Supply Chain Committee, spearheading a project to design industry standard open account trade documentation. He has also previously served on the marketing committee of Factors Chain International, Amsterdam.



Regional Banking Commission

International Chamber of Commerce (ICC)

Banking Commission



**Lakshmanan Sankaran, Chair of the Regional Banking Commission MENA
Deputy General Manager & Head of Operations & Trade Finance, Commercial
Bank of Dubai, H.O.**

Laxman's responsibilities include managing Corporate Trade Sales & Advisory, Operations, and Products. Lakshmanan previously was Head of Operations for National Bank of Fujairah in Dubai and Head of Trade Finance at BNP Paribas, New Delhi. Lakshmanan Sankaran is a B.Com, 1st class, CAIIB and CDCS. He has PG Diploma in Export and Marketing Management. He has spent over two decades in Trade Finance.

Lakshmanan Sankaran is also: Head of Banking Commission & BOD Member, ICC UAE; Member, ISBP Consulting Group, ICC Paris; Member, ICC BPO Consulting Group, ICC Paris; Member, AML Task Force, ICC Paris; Vice Chair, Middle East Advisory Council of International Institute of Banking Law & Practice, USA; Member of GTR MENA Editorial Board ; Country Correspondent UAE, LC Monitor.



Secretariat

International Chamber of Commerce (ICC)

Banking Commission



Thierry SENECHAL
Executive Secretary, ICC Banking Commission

Thierry S en echal is the Executive Director of the ICC Banking Commission Secretariat at the International Chamber of Commerce (ICC). Thierry has full responsibility for the rule-making and policy-making activities, including the research and market intelligence. He is a former economic advisor of the United Nations Security Council (1997-2001), where he worked on the restructuring and compensation of the Kuwaiti banking and financial sector in the aftermath of the Gulf war. From 2001- 2005, he was Director of Global Regulatory and Public Policy with the Mazars Group.

He graduated in Economics from Columbia University (Phi Beta Kappa), the Massachusetts Institute of Technology (MIT) and Harvard University.



David BISCHOF
Policy Manager, ICC Banking Commission

David Bischof joined the Banking Commission at the International Chamber of Commerce (ICC) in 2009. As Deputy Executive Director, he supports the management of the ICC Banking Commission and supervises specific projects, including the establishment of the ICC Trade Finance Register project. Additionally, his current responsibility with ICC includes the implementation of the new Supply Chain Finance streamline, namely the new BPO rules.

David holds a Master's degree in international affairs and governance from the University of St.Gallen/Switzerland (HSG). He previously studied at Sciences Po Institute, Paris and University of Geneva/Switzerland .



Paulina MARTINEZ

Project Manager, ICC Banking Commission

Paulina Martinez has been working in different areas within the foreign trade field for 5 years. She holds a degree in Business Administration with a focus area in International Business from Endicott College/USA, a Master's Degree in Foreign Trade from Universidad Complutense de Madrid/Spain and an MBA from ESERP, Business School/Barcelona. Moreover, she is certified by the Barcelona Chamber of Commerce and AVU Consulting Group as an Internationalization Specialist for small and medium size companies. Both her studies and professional experience have helped her develop a clear sense of the complexities of the international business, management and foreign trade field.

Previous posts include: International Business Manager/World Chambers Congress Manager at the Mexico City National Chamber of Commerce, Internationalization Specialist at the Barcelona Chamber of Commerce and Trade Finance Trainee at the Banco Español de Crédito (BANESTO), to list a few.



Thomas PARIS

ICC Banking Commission

Thomas Paris holds a Double BBA from the American Business School of Paris in International Business and Relations. He is a regular attendee of the MUN meetings, International Model United Nations. He worked as a G20 Summit & Global Marketing Coordinator at the MEDEF (The French Business Confederation) for two years.

He has headed many leadership roles during his academic career including President of the Student Council, Marketing Teams, French and German clubs as well as a member of the international organization DECA (Delta Epsilon Chi). Thomas is also perfectly fluent in French (mother tongue), English (having lived in the United States for 14 years), as well as 5 years of experience in German.

Thomas Paris joined the Banking Commission in September 2012 and, alongside the Executive Director, is preparing the 2013 Global Survey on Trade Finance to be launched in Lisbon in April. He has been assisting in the organization and promotion of our major events, as well as heading the creation and administration of our communication platforms.



Whitney JOLIVET
Executive Assistant, ICC Banking Commission

Whitney Jolivet joined the ICC Banking Commission in June 2005 and is in charge of all the administrative aspects of the commission, including the organization of the biannual meetings, query processing and communication, to mention a few. Before joining ICC, Whitney worked in the tourism industry to further her language and communication skills. This experience was highly beneficial in her transition to the international environment of the ICC.



THE WORLD'S ESSENTIAL RULE-MAKING BODY FOR THE BANKING INDUSTRY

WITH 80 YEARS OF EXPERIENCE AND MORE THAN 600 MEMBERS IN +100 COUNTRIES, THE ICC BANKING COMMISSION – THE LARGEST COMMISSION OF ICC, THE WORLD BUSINESS ORGANISATION – HAS RIGHTLY GAINED A REPUTATION AS THE MOST AUTHORITATIVE VOICE IN THE FIELD OF TRADE FINANCE.

RULES

ICC Banking Commission produces universally accepted rules and guidelines for international banking practice. ICC rules on documentary credits, UCP 600, are the most successful privately drafted rules for trade ever developed, serving as the basis of USD2 trillion trade transactions a year.

POLICY-MAKING

ICC Banking Commission is helping policy makers and standard setters to translate their vision into concrete programmes and regulations to enhance business practices throughout the world.

PUBLICATIONS AND MARKET INTELLIGENCE

Used by banking professionals and trade finance experts worldwide, ICC Banking Commission publications and market intelligence is the industry's most reputable and reliable source of guidance to bankers and practitioners in a broad range of fields.

DISPUTE RESOLUTION

The ICC Banking Commission and ICC International Centre for Expertise administer the ICC Rules for Documentary Instruments Dispute Resolution Expertise (DOCDEX) to facilitate the rapid settlement of disputes arising in banking.

EDUCATION AND CERTIFICATION

Over ten thousand people in over 100 countries have trained and certified in international trade finance using our suite of ICC approved online training services and certification facilities.

SPECIALIZED TRAININGS AND EVENTS

In addition to its bi-annual summit gathering +300 international delegates every six months, the ICC Banking Commission organizes regular seminars and conferences around the world, in partnerships with ICC National Committees and other sponsors.

STRATEGIC PARTNERSHIPS

Well-established collaboration with leading policy makers and trade association, including WTO (World Trade Organization), ADB (Asian Development Bank), Berne Union, EBRD (European Bank for Reconstruction and Development), IDB (Inter-American Development Bank), IFC (International Finance Corporation), IMF (International Monetary Fund), SWIFT, the World Bank and others.



International Chamber of Commerce

The world business organization

38 COURS ALBERT 1ER, 75008 PARIS, FRANCE



+33 (0)1 49 53 28 28



WWW.ICCWBO.ORG