



Trade Finance Week 2024

3 – 7 June | Vienna, Austria

18th Global Conference on Letters of Credit

Thur/Fri 6 + 7 June 2024; RBI am Stadtpark 3, 1030 Vienna

- ISBP 821 new review – the journey continues
- Transfer and Backtoback LCs
- Country Issue: China
- Understanding Incoterms® & different certificates required under a LC
- Stakeholder perspective: International Federation of Freight Forwarders – FIATA
- AI and automated document checking
- ESG – Industry insights on Sustainability
- Case Studies
- Stay up-dated: Sanctions & Compliance
 - Are sanction clauses – a non-documentary condition?
- Money laundering and the impact of de-risking in Trade Finance

*All topics may be subject to change

Excellent networking opportunity with 200 leading Letters of Credit experts
from various sectors and 40 countries.

Speakers include: Technical Advisor Glenn Ransier, USA; Gabriele Katz, Germany; Mireille Troosters, Belgium; Christina Seierup, Denmark, and many more



Who is it for

- International Bank Guarantees or LC practitioners
- Trade finance specialists in banks
- Lawyers, insurance & logistics experts
- All working with LCs and Bank Guarantees

What it is about

What makes this conference different and successful is our strong and distinctive focus on educational content. Our vision is to provide for a truly international forum that addresses the challenges and seeks to answer the questions Letters of Credit practitioners face in their daily business environment.

Every year we arrange for a unique collection of different topics including, the industries' latest trends and developments as well as sessions that are designed to analyse the legal and practical issues in Letters of Credit. In the year of the Dragon we will return with our country spotlight to China. Educationally, we will cover the latest changes to ISBP 821 and what is in store next, as well as transfer and back2back LCs. The electronic B/L and its impact on the industry will have us pay closer attention to transport documents in general and allows us a perspective on the future of letters of credit. Finally, we will cover latest trends on the current hot topics: ESG and sanctions & compliance.

Do not miss the chance to take part in in-depth training sessions, discussion of the current challenges and the invaluable opportunity to meet with your peers from around the globe.

Meet our experts

Neil Chantry, Independent Consultant on Trade Finance & Compliance, UK. 40 years with HSBC - on the international executive staff, serving countries in the Middle East & East Africa, on the UK Group executive staff, specialising in Trade Finance operations, procedures, finance, compliance. Recently, consultancy with Standard Chartered Bank. Neil held many ICC positions, e.g. Former Chair, Wolfsberg Group Trade Finance Committee; Joint Wolfsberg Group; Financial Crimes & Anti-Terrorist Financing Group; ICC & BAFT drafting group for the "Compliance Principles Paper; former Chair of the Executive Committee;

Gabriele Katz, Director at Deutsche Bank AG, Germany; in charge of Global Transaction Banking in Product Management for the Documentary Trade Business for Europe & MENA; has a more than 25 years' experience in the LC and BG business. Member of the ICC Germany Banking Committee;

Nelli Kocharyan, Head of Financial Institutions and International Banking Relations at Converse Bank CJSC. Covering international relations, correspondent banking and trade finance business at Converse Bank CJSC, Armenia. With 14 years' of banking experience in trade finance, cash management, funds raising and KYC evaluation basics. Certified in International Trade and Finance by London Institute of Banking and Finance (LIBF), holder of ICA Certificate in KYC and CDD, as well as ICA Specialist Certificate in Trade Based Money Laundering extended by International Compliance Association.

Good to know

Attendance of any of our conference will be awarded with 6 PDUs for CITF, CSDG and CDCS from [LIBF](#) or 6 Credits from [ICC Academy](#) per day.

Networking events: You are warmly invited to a cocktail reception on 6th of June, directly after the conference. Further details will be published closer to the event.

VISA support: In case you require a visa support letter, we are happy to assist. Please get in touch with Ms Verena Weinrath, v.weinrath@icc-austria.org.

All materials will be made available to you a couple of days before the conference on our designated ICC Austria networking platform which also offers you the possibility to get in touch with other attendees directly. However, kindly be reminded to bring **plenty of business cards**.

Looking for a the latest **ICC publication** or rule book, let us know what you need and pre-order with us, your books will wait for you when you collect your badge at the registration desk. For further information write to Ms Cennet Dede, c.dede@icc-austria.org.



[Glenn Ransier](#), Head of Documentary Trade and SBLCs, Wells Fargo, USA; Glenn is furthermore one of the Technical Advisors of the ICC Banking Commission; He maintains strong ties to domestic and global trade communities; has been actively involved in trade finance for more than 35 years;

[Christina Elisabeth Seierup](#), Vice President, Trade Finance Operations, Dankse Bank AS, Denmark; Member Danish Banking Committee. Since 2010 Head of Training & Education for Trade Finance, Danske Bank Group - responsible for corporate Trade Finance and related subjects as AML trainings; She joined Danske Bank A/S in 1985 and has been working with International corporates since 1989;

[Andrea Tang](#), Legal Services Director at FIATA, the International Federation of Freight Forwarders Associations, Switzerland. In addition to being responsible for legal matters across the Federation, she oversees the Federation's work across the various modes of transport (air, maritime, rail, road), as well as trade facilitation and customs. She is a qualified lawyer and was admitted to the Bar of England and Wales, following which she completed her Master studies in International Law. In addition, she holds a Certificate in Insurance (CII) from the Chartered Insurance Institute.

[Oscar Tiberg](#), lawyer at Chouette, Sweden. He is specialised in transportation law, insurance law and international trade law. He has a wide range of experience as legal counsel, insurance lawyer and in-house counsel. He has worked with and for both very small and very large companies and has acted in court as well as arbitration proceedings both in Sweden and elsewhere. He also has significant experience from contract negotiations and drafting. In his role as in-house counsel he has often been involved with company formation and other matters of general corporate law. He is also well versed in competition law.

[Mireille Troosters](#), Head Expert Trade Finance at KBC Bank Belgium, Board Member of ICC Belgium. Mireille started working in KBC bank in 1992 and switched to Trade Finance in 2005, as a Trade Finance Officer (a commercial job), then as Head of Operations Documentary Credits. In 2015 she switched to being Risk Manager Trade Finance and today is combining this with being Head Expert trade finance again.

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REGISTER ONLINE HERE

	19th Global Conference on Bank Guarantees 3+4 June 2024	Case Studies on Bank Guarantees and Letters of Credit 5 June 2024	18th Global Conference on Letters of Credit 6+7 June 2024
Regular Fee per person	€ 1.248,-- (+ 20% VAT)	€ 725,-- (+ 20% VAT)	€ 1.248,-- (+ 20% VAT)

Package Prices: 4 or 5 days – 10% discount (*it cannot be combined with other special offers or discounts*)

In general fee includes electronic documents, certification of participation, coffee and lunch breaks at venue, networking events.

After receiving the registration, we will sent a confirmation with the invoice attached. **Visa support** is made available.

Please transfer the course fees – free of charge for ICC Austria – via banktransfer or by credit card.

Once confirmed by ICC Austria, your registration is legally binding!

The registration fee shall be paid within two weeks from receipt of invoice – verifiably BEFORE the conference starts.

Further Requirements: The event is planned to be held in Vienna as face-to-face training. ICC Austria's reserves its right to change that to a virtual training. Important to note, we are not liable for travel costs. Therefore, refundable travel arrangements are advisable.