



# Trade Finance Week 2025

19– 23 May | Vienna, Austria

## Case Studies on Bank Guarantees & Letters of Credit and ICC Banking Commission Opinions

Wed 21 May 2025

Difficult & unusual cases are presented from the bankers, corporates, traders, forwarders & insurance point of view

with Trade Finance' Finest 2025:

- Gabriele Katz
- Glenn Ransier
- Christina Seierup
- Lorna Strong
- Mireille Troosters

Please submit your own anonymized interesting or difficult cases to:

[e.treu@icc-austria.org](mailto:e.treu@icc-austria.org)

**NEW Venue:** WKO, Wiedner Hauptstrasse 63, 1040 Vienna, Austria

[www.tradefinanceweek.org](http://www.tradefinanceweek.org)



## Who is it for

- International Bank Guarantees or LC practitioners
- Trade finance specialists in banks
- Lawyers, insurance & logistics experts
- All working with LCs and Bank Guarantees

## What it is about

What makes this conference different and successful is our strong and distinctive focus on educational content. Our vision is to provide for a truly international forum that addresses the challenges and seeks to answer the questions Bank Guarantee and Letters of Credit practitioners face in their daily business environment.

Every year we arrange for a unique collection of different topics including, the industries' latest trends and developments as well as sessions that are designed to analyse the legal and practical issues in LCs and guarantees, explain their uses, highlight the areas of potential risk, show how to circumvent looming problems and teach effective drafting and documentation techniques.

For this to be delivered, ICC Austria can rely on the most distinguished expert speakers with not only long, successful careers in this global industry but also active involvement in the continuous work of the ICC Banking Commission.

Do not miss the chance to take part in in-depth training sessions, discussion of the current challenges and the invaluable opportunity to meet with your peers from around the globe.

## Meet our experts

**Gabriele Katz**, Director, Deutsche Bank AG, Germany; in charge of Global Transaction Banking in Product Management for the Documentary Trade Business for Europe & MENA; has a more than 25 years' experience in the LC and BG business. Member of the ICC Germany Banking Committee;

**Glenn Ransier**, Head of Documentary Trade and SBLCs, Wells Fargo, USA; Glenn is furthermore one of the Technical Advisors of the ICC Banking Commission; He maintains strong ties to domestic and global trade communities; has been actively involved in trade finance for more than 35 years;

## Good to know

NEW VENUE: [WKO](#).

[Wiedner Hauptstrasse 63, 1040 Vienna](#)

Attendance of any of our conference will be awarded with 6 PDUs for CITF, CSDG and CDCS from [LIBF](#).

**Networking events:** You are warmly invited to a cocktail reception on 19th of May, directly after the conference. Further details will be published closer to the event.

**VISA support:** In case you require a visa support letter, we are happy to assist. Please get in touch with Ms Verena Weinrath, [v.weinrath@icc-austria.org](mailto:v.weinrath@icc-austria.org).

**All materials** will be made available to you a couple of days before the conference on our designated ICC Austria networking platform which also offers you the possibility to get in touch with other attendees directly. However, kindly be reminded to bring **plenty of business cards**.

Looking for a the latest **ICC publication** or rule book, let us know what you need and pre-order with us, your books will wait for you when you collect your badge at the registration desk. For further information write to Ms Cennet Dede, [c.dede@icc-austria.org](mailto:c.dede@icc-austria.org).



[Christina Elisabeth Seierup](#), Vice President, Trade Finance Operations, Dankse Bank AS, Denmark; Member Danish Banking Committee. Since 2010 Head of Training & Education for Trade Finance, Danske Bank Group - responsible for corporate Trade Finance and related subjects as AML trainings; She joined Danske Bank A/S in 1985 and has been working with International corporates since 1989;

[Lorna Strong](#), Managing Director, Strong Consulting Group (SCG) & Associate Programme Director, MSc Law & Finance, London School of Economics (LSE), UK. For over 20 years, Lorna Strong has advised financial institutions on legal and regulatory risk, including international trade finance, financial crime compliance (AML & sanctions), int disputes, ESG, digital innovation, and policy development, and risk management and played a lead role in the finance industry’s regulatory and policy debates. For the last ten years, Lorna Strong has held the position of Managing Director and global lead counsel for HSBC Global Trade. In 2024, Lorna left HSBC to join the Finance Department of LSE as Associate Programme Director of the MSc Law and Finance Programme and to set up Strong Consulting Group.

[Mireille Troosters](#), Head Expert Trade Finance at KBC Bank Belgium, Board Member of ICC Belgium. Mireille started working in KBC bank in 1992 and switched to Trade Finance in 2005, as a Trade Finance Officer (a commercial job), then as Head of Operations Documentary Credits. In 2015 she switched to being Risk Manager Trade Finance and today is combining this with being Head Expert trade finance again.

**NEW Venue:** [WKO, Wiedner Hauptstrasse 63, 1040 Vienna, Austria](#)

# ICC Austria Trade Finance Week

19 - 23 May 2025

**REGISTER ONLINE HERE**

	<a href="#">20th Global Conference on Bank Guarantees</a> 19+20 May 2025	<a href="#">Case Studies on Bank Guarantees and Letters of Credit</a> 21 May 2025	<a href="#">19th Global Conference on Letters of Credit</a> 22+23 May 2025
<b>Regular Fee</b> per person	<b>€ 1.335,--</b> (+ 20% VAT)	<b>€ 775,--</b> (+ 20% VAT)	<b>€ 1.335,--</b> (+ 20% VAT)

Package Prices: 4 or 5 days – 10% discount (it cannot be combined with other special offers or discounts)

In general fee includes electronic documents, certification of participation, coffee and lunch breaks at venue, networking events. After receiving the registration, we will sent a confirmation with the invoice attached. **Visa support** is made available. Please transfer the course fees – free of charge for ICC Austria – via banktransfer or by credit card.

**Once confirmed by ICC Austria, your registration is legally binding!**

The registration fee shall be paid within two weeks from receipt of invoice – verifiably BEFORE the conference starts.

**Further Requirements:** The event is planned to be held in Vienna as face-to-face training. ICC Austria’s reserves its right to change that to a virtual training. Important to note, we are not liable for travel costs. Therefore, refundable travel arrangements are advisable.