Trade Finance Week 2027

31 May – 4 June 2027

Vienna, Austria

22nd Global Conference on Bank Guarantees

Mon/Tue 31 May + 1 June 2027

- Country Focus: Bangladesh
- Educational: Return of the Original
- Electronic Guarantees
- Educational: Unintended Consequences of Drafting
- Recent Developments in the Regulatory Treatment
- The Corporate Perspective
- Public Procurement: Local Rules vs. URDG 758
- Sanctions & Complaince Up-date
- ICC Banking Commission Opinions URDG 758

*All topics may be subject to change

Case Studies on Bank Guarantees & Letters of Credit

Wed 2 June 2027

Difficult & unusual cases are presented from the bankers, corporates, traders, forwarders & insurance point of view.

Please submit your own anonymized interesting or difficult cases to: e.treu@icc-austria.org

21st Global Conference on Letters of Credit

Thur/Fri 3 + 4 June 2027

- Country Focus: Bangladesh
- Educational: Hybrid Presentations
- Five Powers War Clauses
- AI & Digital Spotlight:
  - Project Agorá
  - Digitalisation & Collections
- IBBP: International Best Banking Practice by TA Dave Meynell
- Latest ICC Banking Commission Opinions UCP 600
- Sanctions & Compliance

Excellent networking opportunity with 500 leading L/C and Bank Guarantee experts from various sectors and 50 countries. Meet and discuss with the world's leading international experts:

www.tradefinanceweek.org

LIBF — Accredited CPD Programme

European Bank for Reconstruction and Development

TRADE TREASURY PAYMENTS

Who is it for

- International Bank Guarantees or LC practitioners
- Trade finance specialists in banks
- Lawyers, insurance & logistics experts
- All working with LCs and Bank Guarantees

What it is about

What makes ICC Austria's Trade Finance Week different is its strong focus on education, practical experience and international exchange. Our aim is to address the questions and challenges that bank guarantee and documentary credit practitioners face in their daily business.

The 2027 programme covers current developments in international banking practice, from regulatory requirements and sanctions to electronic guarantees, digitalisation and AI. Country-specific sessions explore local requirements, while the corporate perspective highlights the practical needs and challenges of those using trade finance instruments.

Particular attention is given to effective drafting, unintended consequences of contractual wording, the interpretation of ICC rules and the latest ICC Banking Commission Opinions. Our Case Studies Day invites participants to examine difficult and unusual cases, compare approaches and discuss solutions with international experts.

Our distinguished speakers combine extensive practical experience with active involvement in the work of the ICC Banking Commission and other international bodies.

Join us for in-depth technical discussions, practical insights and the opportunity to exchange experiences with fellow practitioners from around the world.

Good to know

Venue: WKO, Wiedner Hauptstrasse 63, 1040 Vienna

Attendance of any of our conference will **be awarded with 6 PDUs per day** for CITF, CSDG and CDCS from LIBF.

Networking events: You are warmly invited to a cocktail reception on 31st of May & 4th of June, directly after the conference. Further details will be published closer to the event.

VISA support: In case you require a visa support letter, we are happy to assist. Please get in touch with Ms Verena Weinrath, v.weinrath@icc-austria.org.

All materials will be made available to you a couple of days before the conference on our designated ICC Austria networking platform which also offers you the possibility to get in touch with other attendees directly. However, kindly be reminded to bring plenty of business cards.

Looking for a the latest ICC publication or rule book, let us know what you need and pre-order with us, your books will wait for you when you collect your badge at the registration desk. For further information write to Ms Cennet Dede, c.dede@icc-austria.org.

ICC Austria

Meet our experts

Neil Chantry, Independent Consultant on Trade Finance & Compliance, UK. 40 years with HSBC - on the international executive staff, serving countries in the Middle East & East Africa, on the UK Group executive staff, specialising in Trade Finance operations, procedures, finance, compliance. Recently, consultancy with Standard Chartered Bank. Neil held many ICC positions, e.g. Former Chair, Wolfsberg Group Trade Finance Committee; Joint Wolfsberg Group; Financial Crimes & Anti-Terrorist Financing Group; ICC & BAFT drafting group for the "Compliance Principles Paper; former Chair of the Executive Committee;

A.T.M. Nesarul Hoque, Executive Vice President at Mutual Trust Bank PLC, Bangladesh. An experienced trade finance specialist with extensive expertise in documentary credits and demand guarantees. He contributes to the work of the ICC Banking Commission, serves as an ICC DOCDEX expert and is a member of the Editorial Advisory Board of Documentary Credit World. He is also a co-author of specialist publications on documentary credits and international banking practice.

Gabriele Katz, Director, Deutsche Bank AG, Germany; in charge of Global Transaction Banking in Product Management for the Documentary Trade Business for Europe & MENA; has a more than 25 years' experience in the LC and BG business. Member of the ICC Germany Banking Committee;

Dave Meynell, Senior Technical Advisor to the ICC Banking Commission and founder of TradeLC Advisory, UK. Former Global Head of Trade Product Management for Financial Institutions at Deutsche Bank, with over 30 years of experience in international trade finance. He has contributed to the development of major ICC rules and standards, including ISBP, eUCP and URDTT, and is an accredited ICC DOCDEX expert. In 2026, he received the inaugural ICC Wilbert Ward Trade Finance Excellence Award in recognition of his outstanding contributions to international trade finance.

Michael Lehotzki, Managing Associate General Counsel at HSBC, UK – acts as global Wholesale Lead for Digital & Transformation projects using new and emerging technology such as DLT, digital assets or AI;

Christina Elisabeth Seierup, Vice President, Trade Finance Operations, Dankse Bank AS, Denmark; Member Danish Banking Committee. Since 2010 Head of Training & Education for Trade Finance, Danske Bank Group - responsible for corporate Trade Finance and related subjects as AML trainings; She joined Danske Bank A/S in 1985 and has been working with International corporates since 1989;

Glenn Ransier, Head of Documentary Trade and SBLCs, Wells Fargo, USA; Glenn is furthermore one of the Technical Advisors of the ICC Banking Commission; He maintains strong ties to domestic and global trade communities; has been actively involved in trade finance for more than 35 years;

Lorna Strong, Assoc. Programme Director, MSc Law & Finance, London School of Economics (LSE), has worked in law and finance for more than 25 years, including over 10 years as Managing Director and Global Lead counsel for HSBC Global Trade, a business that annually facilitates over USD740 billion of trade with access to 90% of all global trade flows. She provided risk management and policy development, and managed HSBC Legal counsel in over 50 jurisdictions. She likewise advised on areas as diverse as international trade, bank regulatory, financial crime, sanctions, digital transformation, international disputes, and crisis management. In 2024, Lorna joined LSE and set up Strong Consulting Group. She continues as a member of the ICC (International Chamber of Commerce) Legal Committee and also lectures with the ICC, industry forums and other post-graduate and industry audiences;

Mireille Troosters, Head Expert Trade Finance at KBC Bank Belgium, Board Member of ICC Belgium. Mireille started working in KBC bank in 1992 and switched to Trade Finance in 2005, as a Trade Finance Officer (a commercial job), then as Head of Operations Documentary Credits. In 2015 she switched to being Risk Manager Trade Finance and today is combining this with being Head Expert trade finance again;

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REGISTER ONLINE HERE

	22nd Global Conference on Bank Guarantees 31 May + 1 June 2027	Case Studies on Bank Guarantees and Letters of Credit 2 June 2027	21st Global Conference on Letters of Credit 3 + 4 June 2027
Early Bird per person until February 26, 2027, payment received by March 12, 2027	**€ 1.065,--** (+ 20% VAT)	**€ 620,--** (+ 20% VAT)	**€ 1.065,--** (+ 20% VAT)
Regular Fee per person	**€ 1.335,--** (+ 20% VAT)	**€ 775,--** (+ 20% VAT)	**€ 1.335,--** (+ 20% VAT)

Package Prices: 4 or 5 days – 10% discount *(it cannot be combined with other special offers or discounts)*

In general fee includes electronic documents, certification of participation, coffee and lunch breaks at venue, networking events.
After receiving the registration, we will sent a confirmation with the invoice attached. **Visa support** is made available.
Please transfer the course fees – free of charge for ICC Austria – via banktransfer or by credit card.

Once confirmed by ICC Austria, your registration is legally binding!

The registration fee shall be paid within two weeks from receipt of invoice – verifiably BEFORE the conference starts.

Further Requirements: The event is planned to be held in Vienna as face-to-face training. ICC Austria's reserves its right to change that to a virtual training. Important to note, we are not liable for travel costs. Therefore, refundable travel arrangements are advisable.