



15th Global Conference on Letters of Credit

18 – 19 June 2020

This year's topics include amongst others:

- Understanding the new **Incoterms2020**
- Country issues:
 - **Afghanistan**
 - **Uzbekistan**
- Corporates' perspective Volkswagen
- **Financing** Letters of Credit
 - Recent developments:
 - **Turkey**
 - **Algeria**
- **Force Majeure** revisited – the impact of the Coronavirus
- What's new in Digitaisation?
 - The new Uniform Rules for Digital Trade Transaction (URDTT)
- Compliance and Sanctions Up-date
- Discuss the ICC Opinions with the *ICC Technical Advisor Glenn Ransier*

Venue: Raiffeisen Bank International
Am Stadtpark 9
1030 Vienna, Austria

CDCS® and CSDG® will receive 12 PDUs
towards their recertification



15th Global Conference on Letters of Credit

Thursday 18 & Friday 19 June 2020

9 am – 5 pm

With ICC Austria's "Global Conference on Letters of Credit" you conquer the challenges of modern trade and stay up to date on recent developments as well as practice and meet your peers from some 50 countries.

What makes this conference different and successful is our strong and distinctive focus on content. We provide a truly international forum that addresses the challenges and seeks to answer the questions LC practitioners face in their daily business environment.

Every year we arrange a unique collection of topics. These include the industries' latest trends and developments, sessions designed to analyse the legal and practical issues in Letters of Credit, which explain their uses, highlight the areas of potential risk, show how to circumvent looming problems and teach effective drafting and documentation techniques.

ICC Austria can rely on the most distinguished expert speakers with long, successful careers in this global industry

Do not miss the chance to take part in in-depth training sessions, discussion of the current challenges and the invaluable opportunity to meet with your peers from around the globe.

For International Letters of Credit Experts – Vienna is the place to meet!

With this conference, you can obtain 12 PDUs.

Recommended for:

- International Letter of Credit Experts
- Trade finance specialists
- Project finance specialists
- Risk managers
- Compliance managers
- Commodity Trader
- Managers - Financial Institutions
- Plant engineering & construction
- Internat. manufacturers & traders
- Lawyers
- Insurance & Logistic



SPEAKERS:

Petra Bischoff, 27 years of experience in Trade Finance Group Treasury VW AG, Specialist for VW Trade Finance and Logistics.

Neil Chantry, Independent Consultant on Trade Finance & Compliance, UK. 40 years with HSBC - on the international executive staff, serving countries in the Middle East & East Africa, on the UK Group executive staff, specialising in Trade Finance operations, procedures, finance and compliance. Recently, completed lengthy consultancy with Standard Chartered Bank. Neil has held many ICC positions, e.g. Former Chair, Wolfsberg Group Trade Finance Committee; Joint Wolfsberg Group; Financial Crimes & Anti-Terrorist Financing Group; ICC & BAFT drafting group for the "Compliance Principles Paper and former Chair of the Executive Committee.

Thomas Claus, Director of Trade Finance Group Treasury VW AG. 25 years of experience in VW Financial Services and the automotive division. Responsible for policymaking, steering and operative business of dedicated Group companies. Member of the ICC Banking Commission (Working Group Digitalisation).

Gabriele Katz, Director, Deutsche Bank AG, Germany; in charge of Global Transaction Banking in Product Management for the Documentary Trade Business for Europe & MENA; has a more than 25 years' experience in the LC and BG business. Member of the ICC Germany Banking Committee;

Glenn Ransier, Head of Documentary Trade and SBLCs, Wells Fargo, USA; Glenn is furthermore one of the Technical Advisors of the ICC Banking Commission; He maintains strong ties to domestic and global trade communities; has been actively involved in trade finance for more than 35 years;

Bob Ronai, independent consultant; assisting exporters and importers; active member of ICC Australia's Banking Commission; author of numerous articles on export/ import for "Australian Small Business and Investing", "Dynamic Small Business", "Ragtrader", "Food Australia", "Daily Commercial News", "Australian Business Solutions";

Christina Elisabeth Seierup, Vice President, Trade Finance Operations, Danske Bank AS, Denmark; Member Danish Banking Committee. Since 2010 Head of Training & Education for Trade Finance, Danske Bank Group - responsible for corporate Trade Finance and related subjects as AML trainings; She joined Danske Bank A/S in 1985 and has been working with International corporates since 1989;

Nawid Saboori, Ghazanfar Bank, Afghanistan. An Afghan National he is an experienced banker over a decade working in different key positions which includes Compliance Department, Trade Finance and currently heading Credit Department with Ghazanfar Bank, a local licensed commercial bank in Afghanistan. His different association includes SIT (Succession in Trade) Member of Banking Commission ICC, First Deputy Chairman of Standing Credit Committee of Afghanistan Banking Association (ABA), and Representative of ABA for Financial Inclusion – Central Bank of Afghanistan.

Don Smith, President, Global Trade Advisory, Ltd., USA. Chair of ICC-IFA drafting group for Uniform Rules for Forfeiting, member of the US delegation to the ICC Banking Commission since 1998, co-chair of the original International Standard Banking Practices (ISBP), Docdex Expert, former VP Trade Product Management Citibank NY, with over 40 years international banking experience;



Hugo Verschoren, Senior Expert, Center of Excellence, Trade Finance Services, ING group Belgium. Regular training provider within ING and externally to corporates and banks related to all aspects of Trade Finance; Chair, ICC Banking Commission Netherlands; member of the BPO Educational Group, the Trade Finance Register Steering Group; the ICC Financial Crime Risk & Policy Group;

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of Banking & Finance



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for Reconstruction and Development

Media Partner:





International Trade Finance Conference Week 15 – 19 June 2020

RBI – Raiffeisen Bank International, Am Stadtpark 9, 1030 Vienna – Austria

Mail or Fax to:

ICC Austria – International Chamber of Commerce
Wiedner Hauptstrasse 57, 1040 Vienna-Austria

Mrs. Cennet Kacan
@ E-Mail: c.kacan@icc-austria.org

Tel.: +43-1-504 83 00-3718
Fax: +43-1-504 83 00-113718

FOR A VALID REGISTRATION, PLEASE FILL IN BOTH PAGES OF THE REGISTRATION FORM

Participant Information

Mr. Mrs.

Family Name: First Name:

Organisation / Company:

Address:

City, Postal code: Country:

E-Mail:

Telephone: Job Title / Position:

Invoice data **please ensure to enter your data in according with your invoice requirements*

Organisation / Company:

VAT Number:*

Address:

City, Postal code: Country:

* Obligatory for invoicing participants from EU member states

Registration – closing date 29 May 2020

	15 + 16 June 2020	17 June 2020	17 June 2020	18 + 19 June 2020
I want to register for:	16th Global Conference on Bank Guarantees <input type="checkbox"/>	Case Studies on Bank Guarantees and Letters of Credit <input type="checkbox"/>	Understanding Documents in Trade Finance <input type="checkbox"/>	15th Global Conference on Letters of Credit <input type="checkbox"/>
Early Bird Fee extended registration received by 03 April and payment credited by 17 April 2020	EUR 830,-- (plus 20% VAT)	EUR 470,-- (plus 20% VAT)	EUR 470,-- (plus 20% VAT)	EUR 830,-- (plus 20% VAT)
Regular Fee	EUR 1040,-- (plus 20% VAT)	EUR 590,-- (plus 20% VAT)	EUR 590,-- (plus 20% VAT)	EUR 1040,-- (plus 20% VAT)

Package Prices: 4 or 5 days – 10% discount, cannot be combined with other special offers or discounts.

After receiving the registration, we will sent a confirmation with the invoice attached.

Please transfer the course fees – free of charges for ICC Austria – via banktransfer. **We do not accept payments by credit card.**

In exceptional cases, a payment in cash is possible on site.

The package price will also apply if two (or more participants) from the same institute register at the same time for different conferences!

Once confirmed by ICC Austria, your registration is legally binding! The regular fee shall be paid within two weeks from receipt of invoice- in case of late registration verifiably before the Conference starts!



Conference Materials

All conference materials will be made available electronically to registered participants [payment in total received] three days before the conference

electronic materials

In addition I would like to order

printed materials in a folder for EUR 25,-- *

* incl. VAT (Eur 20.83 + 20% VAT), price per conference/seminar – not available for Case Studies

Please note: No computers, no connection for power supply available at the conference venue.

Side Events – please register

Monday, 15 June 2020 directly following the conference (available only for conference participants)	Cocktail/Social event and Networking	<input type="checkbox"/> I will attend <input type="checkbox"/> I will not attend
Thursday, 18 June 2020 directly following the conference (available only for conference participants)	Cocktail/Social event and Networking	<input type="checkbox"/> I will attend <input type="checkbox"/> I will not attend

Visa information (only fill in if you need a visa)

Visa applications must be made at the Austrian embassy or consulate in your country of residence well in advance! It takes approx. some 8 weeks to get the visa (please contact your local Austrian Embassy early on – for local regulations)

For visa letter please send us your passport details:

Full name (as in passport)

Passport number

Date of birth

Date of issue + expiry, Place of issue

Alternately, send us a copy of your passport.

Hotel information

After we receive your registration, you will get a confirmation in which you will also find a list of hotels close to the conference venue. We advise you to make your hotel reservations in one of the recommended hotels as soon as possible, as the demand in June is usually very high.

Cancellation Policy / Data Protection

Upon signature of this registration form the General Terms and Conditions of ICC Austria are deemed accepted; available with <https://www.icc-austria.org/en/About-us/General-terms-and-conditions/Seminars.htm>. A full refund will only be given for written cancellations received up to 20 working days before the event. Should you be unable to attend, you can nominate a colleague as replacement. I acknowledge that my data is stored electronically for registration purposes. ICC Austria will not submit my data to third parties.

I agree to receive mail notifications on latest up-dates on conferences and training sessions with similar content.

Modification/Cancellation is possible by delete@icc-austria.org.

Please be advised that ICC Austria will be taking and using photographs and/or video recordings at the event, including images of the participants and speakers both internally and externally to promote ICC Austria. These images could be used in print and digital media formats including print publications, websites, e-marketing, posters banners, advertising, social media, etc. ICC Austria will not sell photographs and/or video recordings to any third party. Upon written request ICC Austria will remove a photo or video recording. More details <https://www.icc-austria.org/en/About-us/Privacy-Policy.htm>

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Date

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Signature