



# Trade Finance Week 2025

19– 23 May | Vienna, Austria

## 20th Global Conference on Bank Guarantees

Mon/Tue 19 + 20 May 2025

- Basel 4 and the classification of guarantees
- Drafting – getting it right
- Spotlight Africa
- URDG vs ISP98 vs UCP
- Corporates' perspective and round table discussion
- #DataNotPaper - digitalisation trends
- Jurisdiction clauses and applicable law
- Sanctions & Compliance
- Celebrating the 20th Conference on Guarantee

\*All topics may be subject to change

## Case Studies on Bank Guarantees & Letters of Credit

Wed 21 May 2025

Difficult & unusual cases are presented from the bankers, corporates, traders, forwarders & insurance point of view

Please submit your own anonymized interesting or difficult cases to:

[e.treu@icc-austria.org](mailto:e.treu@icc-austria.org)

## 19th Global Conference on Letters of Credit

Thur/Fri 22 + 23 May 2025

- The new ISBP
- Tokenisation in Trade Finance
- Amendments
- ESG: Guidance on Sustainability
- Country Issue: India
- Cyberfraud in Trade Finance
- Educational: Strict compliance
- Data driven LC operations
- Stakeholder's perspective: DCSA
- Sanctions & Compliance

Excellent networking opportunity with 500 leading L/C and Bank Guarantee experts from various sectors and 50 countries. Meet and discuss with the world's leading international experts:

**NEW Venue:** [WKO, Wiedner Hauptstrasse 63, 1040 Vienna](#)

[www.tradefinanceweek.org](http://www.tradefinanceweek.org)



## Who is it for

- International Bank Guarantees or LC practitioners
- Trade finance specialists in banks
- Lawyers, insurance & logistics experts
- All working with LCs and Bank Guarantees

## What it is about

What makes this conference different and successful is our strong and distinctive focus on educational content. Our vision is to provide for a truly international forum that addresses the challenges and seeks to answer the questions Bank Guarantee and Letters of Credit practitioners face in their daily business environment.

Every year we arrange for a unique collection of different topics including, the industries' latest trends and developments as well as sessions that are designed to analyse the legal and practical issues in LCs and guarantees, explain their uses, highlight the areas of potential risk, show how to circumvent looming problems and teach effective drafting and documentation techniques.

For this to be delivered, ICC Austria can rely on the most distinguished expert speakers with not only long, successful careers in this global industry but also active involvement in the continuous work of the ICC Banking Commission.

Do not miss the chance to take part in in-depth training sessions, discussion of the current challenges and the invaluable opportunity to meet with your peers from around the globe.

## Meet our experts

**David Cuckney**, Director - ICC- Commercial Crime Services (ICC-CCS), Assistant Director – International Maritime Bureau (IMB) UK. David assists in overseeing the daily operations of the International Maritime Bureau and coordinates with the IMB's banking, shipping, and insurance members with regards to trade finance fraud, document manipulation, cargo mis-delivery, theft, sanctions issues and loss prevention. Supervises IMB investigations and casework and has carried out investigations into several large-scale shipping and financial frauds and conducted on the ground investigations into smuggling and cargo mis-declaration. He has provided expert testimony and witness statements to financial regulators and law enforcement. Leads IMB training seminars and regularly speaks at conferences and seminars about trade finance fraud, cargo theft and maritime sanctions.

**Gabriele Katz**, Director, Deutsche Bank AG, Germany; in charge of Global Transaction Banking in Product Management for the Documentary Trade Business for Europe & MENA; has a more than 25 years' experience in the LC and BG business. Member of the ICC Germany Banking Committee;

**Michael Lehotzki**, Managing Associate General Counsel at HSBC, UK – acts as global Wholesale Lead for Digital & Transformation projects using new and emerging technology such as DLT, digital assets or AI.

## Good to know

NEW VENUE: [WKO, Wiedner Hauptstrasse 63, 1040 Vienna](#)

Attendance of any of our conference will be awarded with 6 PDUs for CITF, CSDG and CDCS from LIBF

**Networking events:** You are warmly invited to a cocktail reception on 19th & 22nd of May, directly after the conference. Further details will be published closer to the event.

**VISA support:** In case you require a visa support letter, we are happy to assist. Please get in touch with Ms Verena Weinrath, [v.weinrath@icc-austria.org](mailto:v.weinrath@icc-austria.org).

**All materials** will be made available to you a couple of days before the conference on our designated ICC Austria networking platform which also offers you the possibility to get in touch with other attendees directly. However, kindly be reminded to bring **plenty of business cards**.

Looking for a the latest **ICC publication** or rule book, let us know what you need and pre-order with us, your books will wait for you when you collect your badge at the registration desk. For further information write to Ms Cennet Dede, [c.dede@icc-austria.org](mailto:c.dede@icc-austria.org).



**Stephanie Powell**, CSDG, Senior Consultant Trade Finance Advisory at Siemens Mobility GmbH, Germany. Stephanie joined Siemens in 2010 and after various operative roles moved to trade finance in 2017, where she gained substantial experience advising Siemens' large-scale projects on guarantee and suretyship topics as well as corporate risk mitigation measures. Since 2019, she has been specializing exclusively on mobility projects, providing guarantee advisory to projects as well as providing internal trainings on guarantee-related risk and risk mitigation.

**Christina Elisabeth Seierup**, Vice President, Trade Finance Operations, Danske Bank AS, Denmark; Member Danish Banking Committee. Since 2010 Head of Training & Education for Trade Finance, Danske Bank Group - responsible for corporate Trade Finance and related subjects as AML trainings; She joined Danske Bank A/S in 1985 and has been working with International corporates since 1989;

**Glenn Ransier**, Head of Documentary Trade and SBLCs, Wells Fargo, USA; Glenn is furthermore one of the Technical Advisors of the ICC Banking Commission; He maintains strong ties to domestic and global trade communities; has been actively involved in trade finance for more than 35 years;

**Lorna Strong**, Deputy General Counsel for HSBC Global Trade and Receivables Finance (GTRF) acts as the primary legal advisor for GTRF's operations globally; advising GTRF and playing a role in shaping HSBC's contribution to regulatory and policy debates on trade finance.

**Mireille Troosters**, Head Expert Trade Finance at KBC Bank Belgium, Board Member of ICC Belgium. Mireille started working in KBC bank in 1992 and switched to Trade Finance in 2005, as a Trade Finance Officer (a commercial job), then as Head of Operations Documentary Credits. In 2015 she switched to being Risk Manager Trade Finance and today is combining this with being Head Expert trade finance again.

**Martin Wolfbauer**, International Legal Department of STRABAG Group (CML). Martin is an Austrian and New York qualified lawyer. In STRABAG's legal department he is in charge of guarantees in international projects. He gained extensive experience in reviewing, drafting and negotiating guarantees for major construction contracts in various countries but also advises and supports STRABAG entities in litigation and arbitration proceedings related to guarantees. Martin holds lectures on international law and securities.

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19 – 23 May 2025, Vienna

## REGISTER ONLINE HERE

	<u>20th Global Conference</u> <u>on</u> <u>Bank Guarantees</u> 19+20 May 2025	<u>Case Studies on</u> <u>Bank Guarantees and</u> <u>Letters of Credit</u> 21 May 2025	<u>19th Global Conference</u> <u>on</u> <u>Letters of Credit</u> 22+23 May 2025
<b>Early Bird</b> per person until February 14, 2025, payment received by February 28, 2025	€ 1.065,-- (+ 20% VAT)	€ 620,-- (+ 20% VAT)	€ 1.065,-- (+ 20% VAT)
<b>Regular Fee</b> per person	€ 1.335,-- (+ 20% VAT)	€ 775,-- (+ 20% VAT)	€ 1.335,-- (+ 20% VAT)

Package Prices: 4 or 5 days – 10% discount (it cannot be combined with other special offers or discounts)

In general fee includes electronic documents, certification of participation, coffee and lunch breaks at venue, networking events.

After receiving the registration, we will sent a confirmation with the invoice attached. **Visa support** is made available.

Please transfer the course fees – free of charge for ICC Austria – via banktransfer or by credit card.

### Once confirmed by ICC Austria, your registration is legally binding!

The registration fee shall be paid within two weeks from receipt of invoice – verifiably BEFORE the conference starts.

**Further Requirements:** The event is planned to be held in Vienna as face-to-face training. ICC Austria's reserves its right to change that to a virtual training. Important to note, we are not liable for travel costs. Therefore, refundable travel arrangements are advisable.