



Trade Finance Week 2025

19– 23 May | Vienna, Austria

19th Global Conference on Letters of Credit

Thur/Fri 22 + 23 May 2025; WKO, Wiedner Hauptstrasse 63, 1040 Vienna

- Country Issue: India
- Progress report: The new ISBP
- Future Trends: Tokenisation in Trade Finance
- Educational: Amendments
- Up-date on Regulatory Environments – Basel 4
- Cyberfraud in Trade Finance
- Educational: Drafts
- Data driven LC operations – the ICC Trade Registry
- Transforming Trade Finance: The Future of eBLs from a Stakeholder’s Perspective
- Sanctions & Compliance

*All topics may be subject to change

Excellent networking opportunity with 200 leading Letters of Credit experts
from various sectors and 40 countries.

Speakers include: Technical Advisor Glenn Ransier, USA; Gabriele Katz, Germany; Mireille
Troosters, Belgium; Christina Seierup, Denmark, and many more



Who is it for

- International Bank Guarantees or LC practitioners
- Trade finance specialists in banks
- Lawyers, insurance & logistics experts
- All working with LCs and Bank Guarantees

What it is about

What makes this conference different and successful is our strong and distinctive focus on educational content. Our vision is to provide for a truly international forum that addresses the challenges and seeks to answer the questions Letters of Credit practitioners face in their daily business environment.

Every year we arrange for a unique collection of different topics including, the industries' latest trends and developments as well as sessions that are designed to analyse the legal and practical issues in Letters of Credit. Educationally, we will cover the latest changes to ISBP 821 and amendments, as well as strict compliance. The electronic B/L and its impact on the industry will have us pay closer attention to transport documents in general and tokenization in TF will allow us a perspective on the future of letters of credit. Finally, we will cover latest trends on the current hot topics: ESG and sanctions & compliance.

Do not miss the chance to take part in in-depth training sessions, discussion of the current challenges and the invaluable opportunity to meet with your peers from around the globe.

Meet our experts

David Cuckney, Director - ICC- Commercial Crime Services (ICC-CCS), Assistant Director – International Maritime Bureau (IMB) UK. David assists in overseeing the daily operations of the International Maritime Bureau and co-ordinates with the IMB's banking, shipping, and insurance members with regards to trade finance fraud, document manipulation, cargo misdelivery, theft, sanctions issues and loss prevention. Supervises IMB investigations and casework and has carried out investigations into several large-scale shipping and financial frauds and conducted on the ground investigations into smuggling and cargo mis-declaration. He has provided expert testimony and witness statements to financial regulators and law enforcement. Leads IMB training seminars and regularly speaks at conferences and seminars about trade finance fraud, cargo theft and maritime sanctions.

Good to know

NEW VENUE: [WKO](#),

[Wiedner Hauptstrasse 63, 1040 Vienna](#)

Attendance of any of our conference will be awarded with 6 PDU's for CITF, CSDG and CDCS from [LIBF](#).

Networking events: You are warmly invited to a cocktail reception on 19th of May, directly after the conference. Further details will be published closer to the event.

VISA support: In case you require a visa support letter, we are happy to assist. Please get in touch with Ms Verena Weinrath, v.weinrath@icc-austria.org.

All materials will be made available to you a couple of days before the conference on our designated ICC Austria networking platform which also offers you the possibility to get in touch with other attendees directly. However, kindly be reminded to bring **plenty of business cards**.

Looking for a the latest **ICC publication** or rule book, let us know what you need and pre-order with us, your books will wait for you when you collect your badge at the registration desk. For further information write to Ms Cennet Dede, c.dede@icc-austria.org.



Omer Guy, General Counsel for Digital Container Shipping Association (DCSA), responsible for providing advice and guidance on all legal matters, guiding business strategy, and managing legal risks. Prior to joining DCSA, Omer practiced as a lawyer specialising mainly in maritime and aviation law, while handling a broad range of both contentious and non-contentious matters, acting on behalf of insurance companies, carriers, ship owners and operators, cargo owners, and airlines. With over two decades of experience in supply chain, transport, and logistics, Omer brings his expertise from both the business and legal perspectives into practice, contributing to the transformation of the container shipping industry through the work of DCSA. Omer is educated in business, international relations, and law (LL.B, LL.M).

Gabriele Katz, Director, Deutsche Bank AG, Germany; in charge of Global Transaction Banking in Product Management for the Documentary Trade Business for Europe & MENA; has a more than 25 years' experience in the LC and BG business. Member of the ICC Germany Banking Committee;

Michael Lehotzki, Managing Associate General Counsel at HSBC, UK – acts as global Wholesale Lead for Digital & Transformation projects using new and emerging technology such as DLT, digital assets or AI.

Glenn Ransier, Head of Documentary Trade and SBLCs, Wells Fargo, USA; Glenn is furthermore one of the Technical Advisors of the ICC Banking Commission; He maintains strong ties to domestic and global trade communities; has been actively involved in trade finance for more than 35 years;

Christina Elisabeth Seierup, Vice President, Trade Finance Operations, Danske Bank AS, Denmark; Member Danish Banking Committee. Since 2010 Head of Training & Education for Trade Finance, Danske Bank Group - responsible for corporate Trade Finance and related subjects as AML trainings; She joined Danske Bank A/S in 1985 and has been working with International corporates since 1989;

Lorna Strong, Managing Director, Strong Consulting Group (SCG) & Associate Programme Director, MSc Law & Finance, London School of Economics (LSE), UK. For over 20 years, Lorna Strong has advised financial institutions on legal and regulatory risk, including international trade finance, financial crime compliance (AML & sanctions), int disputes, ESG, digital innovation, and policy development, and risk management and played a lead role in the finance industry's regulatory and policy debates. For the last ten years, Lorna Strong has held the position of Managing Director and global lead counsel for HSBC Global Trade. In 2024, Lorna left HSBC to join the Finance Department of LSE as Associate Programme Director of the MSc Law and Finance Programme and to set up Strong Consulting Group.

Mireille Troosters, Head Expert Trade Finance at KBC Bank Belgium, Board Member of ICC Belgium. Mireille started working in KBC bank in 1992 and switched to Trade Finance in 2005, as a Trade Finance Officer (a commercial job), then as Head of Operations Documentary Credits. In 2015 she switched to being Risk Manager Trade Finance and today is combining this with being Head Expert trade finance again.

Keynote

Florian Witt, Managing Director, Head of International & Corporate Banking and Member of the Group Business Executive Committee at ODDO BHF. The business division combines corporate finance, trade & export finance, strategic international clients, correspondent banking business as well as selected capital markets activities. Before joining ODDO BHF, he was a Managing Director at Commerzbank: After developing and heading Commerzbank's African corporate and institutional franchise including the set-up of various offices on the ground, he became Head of Business Management of the global transaction banking and FI area. Until 2006 he worked at Deutsche Bank as a Global Relationship Manager within Deutsche's FIG. He started his career at Deutsche Bank within Asset and Wealth Management in Frankfurt Head Office as well as in Hong Kong Branch. Florian is Chairman of the International Chamber of Commerce Banking Commission and Board Member of the German-African Business Association. He holds a Master in Business Science (Corporate Finance, Banking, International Management) from University of Muenster, Germany. During his studies he was also trained at AfDB in Abidjan.

Programme

Thursday 22 May 2025

8.15 – 9.00am Registration and Networking Session. Meet fellow delegates over a cup of coffee.

Welcome to the 19th Global Conference on Letters of Credit
Opening and Introduction by UNCITRAL (invited)

Session 1: Country Issue India

Sharad Sinha

10.00 - 11.45am

Coffee Break

Session 2: Cyberfraud in Trade Finance

David Cuckney

Session 3: Future trends: Tokenisation in Trade Finance

Michael Lehotzki
& Lorna Strong

12.30 - 2.00pm

Lunch Break

Session 4: Up-date on the Regulatory Environment

Krishnan

● Basel 4

Ramadurai

Session 5: Data driven LC operations – the ICC Trade Registry

Krishnan
Ramadurai &
Florian Witt

3.00 - 3.45pm

Coffee Break

Session 6: Sanction and Compliance Up-date

Lorna Strong

4.30 - 5.00pm Closing of Day 1: Shaping the future: The road ahead for the
ICC Banking Commission

ICC Austria Cocktail Reception:

Gasthaus Silberwirt, Schlossquadrat, Schlossgasse 21, 1050 Vienna

Partner



LIBF — Accredited CPD
Programme

Programme

Friday 23 May 2025

From 9.00am Brief welcome by ICC Austria

Session 7: Progress report - The new ISBP

Gabriele Katz

Session 8: Educational: Drafts

Glenn Ransier

10.15 – 11.00am

Coffee Break

Session 9: Transforming Trade Finance: The Future of eBLs from a Stakeholder's Perspective

Marina Comminos
& Omer Guy

- [Digital Container Shipping Association](#)
 - [Corporate ICE](#)
-

12.30 – 2.00pm

Lunch Break

Session 11: Up-date on Sustainability

tba

Session 12: Educational: Amendments

Mireille Troosters

3.30 – 4.15pm

Coffee Break

Until 5.00pm Final Panel Session and Closing

Panel discussion,
all speakers

See you next year at our 20th Global Conference on Letters of Credit 11 and 12 June 2026 in Vienna.

Partner



LIBF — Accredited CPD Programme

ICC Publications

International Standard Banking Practice - ISBP (2023)

Eur 22 (incl VAT)

International Standard Demand Guarantee Practice for URDG 758 (ISDGP)

Eur 22 (incl VAT)

Uniform Rules and Practice for Documentary Credits (UCP 600)

Eur 22 (incl VAT)

Uniform Rules for Demand Guarantees (URDG 758)

Eur 22 (incl VAT)

Guide to ICC Uniform Rules for Demand Guarantees URDG 758

Eur 192.50 (incl VAT)

Pre-order

and pick up at the conference

To get these and further ICC publications and rule books pre-order with us!

Your books will wait for you when you collect your badge at the registration desk. For further information write to Ms Cennet Dede, c.dede@icc-austria.org.

ICC Austria Trade Finance Week

19 - 23 May 2025

REGISTER ONLINE HERE

	<u>20th Global Conference</u> on <u>Bank Guarantees</u> 19+20 May 2025	<u>Case Studies on</u> <u>Bank Guarantees and</u> <u>Letters of Credit</u> 21 May 2025	<u>19th Global Conference</u> on <u>Letters of Credit</u> 22+23 May 2025
Regular Fee per person	€ 1.335,-- (+ 20% VAT)	€ 775,-- (+ 20% VAT)	€ 1.335,-- (+ 20% VAT)

Package Prices: 4 or 5 days – 10% discount (it cannot be combined with other special offers or discounts)

In general fee includes electronic documents, certification of participation, coffee and lunch breaks at venue, networking events.

After receiving the registration, we will send a confirmation with the invoice attached. **Visa support** is made available.

Please transfer the course fees – free of charge for ICC Austria – via banktransfer or by credit card.

Once confirmed by ICC Austria, your registration is legally binding!

The registration fee shall be paid within two weeks from receipt of invoice – verifiably BEFORE the conference starts.

Further Requirements: The event is planned to be held in Vienna as face-to-face training. ICC Austria's reserves its right to change that to a virtual training. Important to note, we are not liable for travel costs. Therefore, refundable travel arrangements are advisable.