



# Case Studies on Documentary Credits & Bank Guarantees

[REGISTER HERE](#)

09 + 10 November 2022  
9.00 am – 4.30 pm CET  
Vienna, Austria



European Bank  
for Reconstruction and Development



Bring your own cases and discuss with renowned experts:

**Neil Chantry, Andrea Hauptmann, Gabriele Katz, &  
ICC Banking Commission Technical Advisor Glenn Ransier**

**The London Institute  
of Banking & Finance**

CSCF, CDCS® and CSDG® hold-  
ers attending will earn 12 PDU  
points towards re-certification.

# Who is it for

**Leaders in Trade Finance Departments  
Trade Finance Practitioners**

**Advanced Trade Finance Officers  
Correspondent Bankers/FI**

# What is it about

By popular demand: Our unique 2 days technical Master Class workshop on unusual cases in international Trade Finance organised jointly by EBRD and ICC Austria is back!

World class experts are ready to discuss and give solutions to

- unusual and difficult cases
- as well as answer your individual problems and specific situations (please submit – in anonymized form – your cases – we will treat all details submitted with strict confidence as to its origins)

Your challenges, questions, hick-ups or unusual cases occurring in your daily business around Letter of Credits, Stand-bys, Bank Guarantees, and other Trade Finance instruments will be answered by highly experienced practitioners. This international workshop will adapt to your special needs!

The European Bank for Reconstruction and Development (EBRD) with its mandate to facilitate trade through its Trade Facilitation Programme (TFP) and provide access to trainings and education and ICC Austria – a successful rule maker, conference provider and consultant - decided to establish an annual platform that offers you the unique possibility to debate your personal cases with your colleagues as well as experts from around the globe with the aim of finding legally correct, but more importantly practical solutions to your problems.

# How it works

We developed a simple four-step-programme for your practical needs:

## **1. Submit your case**

Upon registration you will receive a template ppt slide that you can use to submit your cases anonymously (if required) until 28th of October to [e.treu@icc-austria.org](mailto:e.treu@icc-austria.org). They will then be forwarded to all participants and experts prior to the event in order to review them (as preparation).

## **2. Discuss your problem within a working group**

Next to the template you will receive during registration, you will be asked to fill out a participants' profile which enables us to set up suitable working groups. A working group will consist of up to 8 participants (depending on the overall number of registrations). Together, you will work through your first pack of cases, discuss them, and draft a possible solution.

## **3. See how other groups as well as experts solve the problem in the plenary session**

The solution found by the different groups will then be presented in the plenary session which is moderated by the experts.

## **4. Take the solution to your case home**

# Meet our experts

**Neil Chantry**, Independent Consultant on Trade Finance & Compliance, UK. 40 years with HSBC - on the international executive staff, serving countries in the Middle East & East Africa, on the UK Group executive staff, specialising in Trade Finance operations, procedures, finance, compliance. Recently, consultancy with Standard Chartered Bank. Neil held many ICC positions, e.g. Former Chair, Wolfsberg Group Trade Finance Committee; Joint Wolfsberg Group; Financial Crimes & Anti-Terrorist Financing Group; ICC & BAFT drafting group for the "Compliance Principles Paper; former Chair of the Executive Committee;

**Andrea Hauptmann** working for Raiffeisen Bank International for 37 years, whereof more than 25 years as Head of Department, lastly as Senior Global Consultant in Trade Finance, now working as an independent external consultant. Chair and founding member ICC Task Force on Bank Guarantees; regular speaker at international conferences since 1991; member of the Executive Committee of ICC Banking Commission for about 10 years;

**Gabriele Katz**, Director, Deutsche Bank AG, Germany; in charge of Global Transaction Banking in Product Management for the Documentary Trade Business for Europe & MENA; has a more than 25 years' experience in the LC and BG business. Member of the ICC Germany Banking Committee;

**Glenn Ransier**, Head of Documentary Trade and SBLCs, Wells Fargo, USA; Glenn is one of the three Technical Advisors of the ICC Banking Commission; He maintains strong ties to domestic and global trade communities; has been actively involved in trade finance for more than 35 years.

## Registration closing 28 October 2022

Contact: Ms.Cennet Aygün [c.ayguen@icc-austria.org](mailto:c.ayguen@icc-austria.org)  
Phone: +43-1-504 83 00-3718

<a href="#">Case Studies on Documentary Credits &amp; Bank Guarantees</a> <b><a href="#">REGISTER HERE !</a></b> 9 + 10 November 2022, Vienna venue to be announced shortly	
Registration Fee (per person) incl. electronic training documents, certification of participation	€ 850,00 EUR + 20% VAT
Once confirmed by ICC Austria, your registration is legally binding! The registration fee shall be paid within two weeks from receipt of invoice - verifiably BEFORE the event starts.	
<a href="#">Further Requirements</a>	
The event is planned to be held in Vienna as face-to-face training. ICC Austria's reserves its right to change that to a virtual training. Importantly note, that <b>we are not liable for travel costs</b> , so we advise you to book refundable.	
<a href="#">Visa requirements</a>	
If you require Visa support to attend the event please contact: Mail to: Ms. Verena Weinrath <a href="mailto:v.weinrath@icc-austria.org">v.weinrath@icc-austria.org</a> Phone: +43-1-504 83 00-4303	