



## ICC Austria Trade Finance Week online

14 – 18 June 2021

7:00-10:00am New York, 1:00-4:00pm Vienna, 8:00-11:00pm Singapore

### 16<sup>th</sup> Global Conference on Bank Guarantees

*Monday, 14th of June 2021, 1:00-4:00pm CET*

- Impact of **Covid-19** on Demand Guarantees
- Country Issues
- **The new ISDGP**

*Tuesday, 15th of June 2021, 1:00-4:00pm CET*

- User perspective: **Corporates'** Panel
- **Sanction clauses** in Demand Guarantees & Compliance Up-date
- Drafting Exercise

### Case Studies: ICC Banking Commission Opinions from 2020/21

*Wednesday, 16th of June 2021, 1:00-4:00pm CET*

- Various experts from around the globe, will present the ICC Banking Commission Opinions from 2020/21.
- incl **TA 889rev – TA 908**

### 15<sup>th</sup> Global Conference on Letters of Credit

*Thursday, 17th of June 2021, 1:00-4:00pm CET*

- Impact of **Covid-19** on Letters of Credit
- Country Issues
- What a doc-checker needs to know – in interactive session

*Friday, 18th of June 2021, 1:00-4:00pm CET*

- Uniform Rules on Digital Trade Transactions (**URDTT**)
- Up-dates and recent developments
  - Digitalization
  - Compliance – **Digital ID**
- **Force Majeure** explained

Application for PDUs for CDCS<sup>®</sup> and CSDG<sup>®</sup> holders is currently pending.

**16th Global Conference  
on  
Bank Guarantees**  
14 + 15 June 2021

**Case Studies: ICC  
Banking Commission  
Opinions 2020/2021**  
16 June 2021

**15th Global Conference  
on  
Letters of Credit**  
17 + 18 June 2021

For more information: [www.tradefinanceweek.org](http://www.tradefinanceweek.org)



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**The London Institute  
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for Reconstruction and Development

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### SPEAKERS:

**Petra Bischoff**, 27 years of experience in Trade Finance Group Treasury VW AG, Specialist for VW Trade Finance and Logistics.

**Neil Chantry**, Independent Consultant on Trade Finance & Compliance, UK. 40 years with HSBC - on the international executive staff, serving countries in the Middle East & East Africa, on the UK Group executive staff, specialising in Trade Finance operations, procedures, finance, compliance. Recently, consultancy with Standard Chartered Bank. Neil held many ICC positions, e.g. Former Chair, Wolfsberg Group Trade Finance Committee; Joint Wolfsberg Group; Financial Crimes & Anti-Terrorist Financing Group; ICC & BAFT drafting group for the "Compliance Principles Paper; former Chair of the Executive Committee;

**Thomas Claus**, Director of Trade Finance Group Treasury VW AG. 25 years of experience in VW Financial Services and the automotive division. Responsible for policy making, steering and operative business of dedicated Group companies. Member of the ICC Banking Commission (Working Group Digitalisation).

**Nataliya Frolova**, Independent consultant, UK, has worked for major international banks and corporates performing various roles in international trade, cash management, syndications, corporate affairs, trade and corporate finance. For more than 7 years in her last corporate role Nataliya was leading a trade and corporate finance team at an international energy trading group of companies headquartered in London (UK) with subsidiaries in Singapore, Switzerland, France, Germany and USA supporting global commodity trading (gas, LNG, power, oil and oil products) in Europe, Americas and Asia.



**Andrea Hauptmann**, Senior Global Consultant in Trade Finance, Raiffeisen Bank International AG, Austria; Chair and founding member ICC Task Force on Bank Guarantees; regular speaker at international conferences since 1991; member of the Executive Committee of ICC Banking Commission;

**Gabriele Katz**, (invited) Director, Deutsche Bank AG, Germany; in charge of Global Transaction Banking in Product Management for the Documentary Trade Business for Europe & MENA; has a more than 25 years' experience in the LC and BG business. Member of the ICC Germany Banking Committee;

**Glenn Ransier**, Head of Documentary Trade and SBLCs, Wells Fargo, USA; Glenn is furthermore one of the Technical Advisors of the ICC Banking Commission; He maintains strong ties to domestic and global trade communities; has been actively involved in trade finance for more than 35 years;

**Christina Elisabeth Seierup**, Vice President, Trade Finance Operations, Dankse Bank AS, Denmark; Member Danish Banking Committee. Since 2010 Head of Training & Education for Trade Finance, Danske Bank Group - responsible for corporate Trade Finance and related subjects as AML trainings; She joined Danske Bank A/S in 1985 and has been working with International corporates since 1989;

**Nawid Saboori**, Ghazanfar Bank, Afghanistan. An Afghan National he is an experienced banker over a decade working in different key positions which includes Compliance Department, Trade Finance and currently heading Credit Department with Ghazanfar Bank, a local licensed commercial bank in Afghanistan. His different association includes SIT (Succession in Trade) Member of Banking Commission ICC, First Deputy Chairman of Standing Credit Committee of Afghanistan Banking Association (ABA), and Representative of ABA for Financial Inclusion – Central Bank of Afghanistan.

**Don Smith**, President, Global Trade Advisory, Ltd., USA. Chair of ICC-IFA drafting group for Uniform Rules for Forfeiting, member of the US delegation to the ICC Banking Commission since 1998, co-chair of the original International Standard Banking Practices (ISBP), Docdex Expert, former VP Trade Product Management Citibank NY, with over 40 years international banking experience;

**Hugo Verschoren**, Hugo Verschoren, independent consultant, and owner of goVer Trading Technologies. Previously with ING in various positions inside and outside Trade Finance. Regular training provider and frequent speaker at conferences worldwide. Member of the ICC Belgian National committee. Technical Adviser to the International Chamber of Commerce, member of the ICC Regulatory Advocacy Group, the ICC Trade Finance Register Steering Group; the ICC Financial Crime Risk & Policy Group.

**Martin Wolfbauer**, International Legal Department of STRABAG Group (CML). Martin is an Austrian and New York qualified lawyer. In STRABAG's legal department he is in charge of guarantees in international projects. He gained extensive experience in reviewing, drafting and negotiating guarantees for major construction contracts in various countries but also advises and supports STRABAG entities in litigation and arbitration proceedings related to guarantees. Martin holds lectures on international law and securities.



ICC Austria  
Tr@de Finance Week 2021 online  
14 – 18 June 2021

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Registration – closing date 28 May 2021

	14 + 15 June 2021 1:00 – 4:00 p.m. CET	16 June 2021 1:00 – 4:00 p.m. CET	17 + 18 June 2021 1:00 – 4:00 p.m. CET
Register here	<a href="#">16th Global Conference on Bank Guarantees</a>	<a href="#">Case Studies: ICC Banking Commission Opinions 2020/21</a>	<a href="#">15th Global Conference on Letters of Credit</a>
Registration Fee incl. training documents, certificate of participation	EUR 600,-- (plus 20% VAT)	EUR 350,-- (plus 20% VAT)	EUR 600,-- (plus 20% VAT)

Package Prices: 5 days – 10% discount, cannot be combined with other special offers or discounts.

After receiving the registration, we will send a confirmation with the invoice attached.

Please transfer the course fees – free of charges for ICC Austria – via banktransfer. **We do not accept payments by credit card.**

The package price will also apply if two (or more participants) from the same institute register at the same time for different conferences!  
**Once confirmed by ICC Austria, your registration is legally binding! The regular fee shall be paid within two weeks from receipt of invoice-  
in case of late registration verifiably before the Conference starts!**

Technical Requirements

Computer/Laptop/Tablet with internet connection.

The webinar will be held via Zoom. If your company does not use Zoom by default, a participation is still possible. If you have any questions, please contact your in-house IT department or contact us directly.

You will receive the link and access data for participation in the online training 3 working days before the webinar starts.

Cancellation Policy / Data Protection

Upon signature of this registration form the General Terms and Conditions of ICC Austria are deemed accepted; available with <https://www.icc-austria.org/en/About-us/General-terms-and-conditions/Seminars.htm>. A full refund will only be given for written cancellations received up to 20 working days before the event. Should you be unable to attend, you can nominate a colleague as replacement. I acknowledge that my data is stored electronically for registration purposes. ICC Austria will not submit my data to third parties.