

ICC  
Austria



# Trade Finance Week 2026

8 – 12 June 2026

Vienna, Austria

## 20th Global Conference on Letters of Credit

Thur/Fri 11 + 12 June 2026 | WKO, Wiedner Hauptstrasse 63, 1040 Vienna

- ▶ Stablecoins & digital monies in Trade Finance
- ▶ Educational: Sanction Clauses
- ▶ Country Issue: Türkiye
- ▶ Spotlight Sub-Saharan Africa
- ▶ Educational: Confirmation
- ▶ Digital Negotiable Instruments
- ▶ ICC Banking Commission Opinions
- ▶ Inventory Finance
- ▶ Sanctions & Compliance
- ▶ Celebrating the 20th Conference

\*All topics may be subject to change

[www.tradefinanceweek.org](http://www.tradefinanceweek.org)

Excellent networking opportunity with 200 leading Letters of Credit experts  
from various sectors and 40 countries.

Partner



LIBF — Accredited CPD  
Programme

TP TRADE TREASURY  
PAYMENTS



## Who is it for

- ▶ International Bank Guarantees or LC practitioners
- ▶ Trade finance specialists in banks
- ▶ Lawyers, insurance & logistics experts
- ▶ All working with LCs and Bank Guarantees

## What it is about

What makes this conference distinctive and successful is its strong and consistent focus on practical, educational substance. Our vision is to provide a truly international forum for practitioners that addresses the concrete challenges and real-life questions Letters of Credit specialists face in their daily work.

Each year we present a balanced programme reflecting current market developments and jurisdiction-specific perspectives alongside sessions dedicated to analysing the legal and operational framework of documentary credits. This edition will examine confirmation, sanction clauses, ICC Banking Commission Opinions and recent court decisions, while addressing future trends such as stablecoins and digital negotiable instruments in cooperation with ITFA. We will also consider the evolving role of letters of credit in ESG, security and resilient supply chains, as well as regulatory updates and developments in Sub-Saharan Africa and asset-based finance.

Do not miss the opportunity to engage in in-depth discussions, share practical experience and connect with fellow documentary credit practitioners from around the globe.



## Meet our experts

**Neil Chantry**, Independent Consultant on Trade Finance & Compliance, UK. 40 years with HSBC - on the international executive staff, serving countries in the Middle East & East Africa, on the UK Group executive staff, specialising in Trade Finance operations, procedures, finance, compliance. Recently, consultancy with Standard Chartered Bank. Neil held many ICC positions, e.g. Former Chair, Wolfsberg Group Trade Finance Committee; Joint Wolfsberg Group; Financial Crimes & Anti-Terrorist Financing Group; ICC & BAFT drafting group for the "Compliance Principles Paper; former Chair of the Executive Committee;

**Philipp Hank**, Working Capital Sales & Structuring DACH, Deutsche Bank, Frankfurt, Germany. Philipp is a member of Deutsche Bank's Working Capital Solutions team, where he partners with corporates to unlock liquidity, optimize value chains, and achieve strategic working capital objectives. Leveraging innovative and alternative financing solutions - including Factoring, Supply Chain Finance, and Asset-Based Finance - Philipp helps clients strengthen their financial resilience and drive sustainable growth. Before Working Capital, Philipp worked many years in corporate finance at Deutsche Bank, delivering tailored solutions for complex financing challenges.

## Good to know

**Venue:** [WKO, Wiedner Hauptstrasse 63, 1040 Vienna](#)

Attendance of any of our conference will **be awarded with 6 PDUs** for CITF, CSDG and CDCS from LIBF.

**Networking events:** You are warmly invited to a cocktail reception on 11<sup>th</sup> of June, directly after the conference. Further details will be published closer to the event.

**VISA support:** In case you require a visa support letter, we are happy to assist. Please get in touch with Ms Verena Weinrath, [v.weinrath@icc-austria.org](mailto:v.weinrath@icc-austria.org).

**All materials** will be made available to you a couple of days **before** the conference on our designated ICC Austria networking platform which also offers you the possibility to get in touch with other attendees directly. However, kindly be reminded to bring **plenty of business cards**.

Looking for the latest **ICC publication** or rule book, let us know what you need and pre-order with us, your books will wait for you when you collect your badge at the registration desk. For further information write to Ms Cennet Dede, [c.dede@icc-austria.org](mailto:c.dede@icc-austria.org).

**Amelie Huber-Starlinger** is a highly experienced dispute resolution mediator with over fifteen years of expertise, specializing inter alia in banking and financial services. She began her career as a lawyer and arbitrator and is now a full-time independent mediator, negotiation consultant, and trainer. In the banking and finance sector, she has negotiated complex loan and security agreements, including pledges and guarantees, adjudicated disputes as an arbitrator, and now helps parties resolve conflicts efficiently as a mediator. Throughout her career, Amelie has worked with leading institutions including VIAC, ICC, ICSID, and UNCITRAL

**Gabriele Katz**, Director, Deutsche Bank AG, Germany; in charge of Global Transaction Banking in Product Management for the Documentary Trade Business for Europe & MENA; has a more than 25 years' experience in the LC and BG business. Member of the ICC Germany Banking Committee;

**Michael Lehotzki**, Managing Associate General Counsel at HSBC, UK – acts as global Wholesale Lead for Digital & Transformation projects using new and emerging technology such as DLT, digital assets or AI.

**Glenn Ransier**, Head of Documentary Trade and SBLCs, Wells Fargo, USA; Glenn is furthermore one of the Technical Advisors of the ICC Banking Commission; He maintains strong ties to domestic and global trade communities; has been actively involved in trade finance for more than 35 years;

**Christina Elisabeth Seierup**, Vice President, Trade Finance Operations, Dankse Bank AS, Denmark; Member Danish Banking Committee. Since 2010 Head of Training & Education for Trade Finance, Danske Bank Group - responsible for corporate Trade Finance and related subjects as AML trainings; She joined Danske Bank A/S in 1985 and has been working with International corporates since 1989;

**Lorna Strong**, Managing Director, Strong Consulting Group (SCG) & Associate Programme Director, MSc Law & Finance, London School of Economics (LSE), UK. For over 20 years, Lorna Strong has advised financial institutions on legal and regulatory risk, including international trade finance, financial crime compliance (AML & sanctions), int disputes, ESG, digital innovation, and policy development, and risk management and played a lead role in the finance industry's regulatory and policy debates. For the last ten years, Lorna Strong has held the position of Managing Director and global lead counsel for HSBC Global Trade. In 2024, Lorna left HSBC to join the Finance Department of LSE as Associate Programme Director of the MSc Law and Finance Programme and to set up Strong Consulting Group.

**Mireille Troosters**, Head Expert Trade Finance at KBC Bank Belgium, Board Member of ICC Belgium. Mireille started working in KBC bank in 1992 and switched to Trade Finance in 2005, as a Trade Finance Officer (a commercial job), then as Head of Operations Documentary Credits. In 2015 she switched to being Risk Manager Trade Finance and today is combining this with being Head Expert trade finance again.

# Programme

Thursday 11 June 2026

8.45 – 9.00am	Registration & Networking Session. Meet fellow delegates over a cup of coffee.	
9.00am	Welcome to the 20 <sup>th</sup> Global Conference on Letters of Credit Opening by Thomas Schirmer (invited), Vice -President of ICC Austria	
Session 1: Country Issue: Türkiye	This session examines recent legal and regulatory developments affecting letters of credit practice in Türkiye. It provides practical insight into jurisdiction-specific risks and enforcement considerations for international transactions.	<i>Tba</i>
Coffee Break		
Session 2: Sanctions and Regulatory Update	This session provides an update on current sanctions regimes and regulatory developments affecting letters of credit. It addresses compliance expectations, screening obligations and operational risk.	Lorna Strong & Neil Chantry
Session 3: Future trends: Stablecoins and Digital Currencies	This forward-looking session examines the potential role of stablecoins and digital currencies in trade finance transactions. It assesses legal, regulatory and operational implications for documentary credit structures.	Michael Lehotzki
Lunch		
Session 4:	This session examines how rising defence and security expenditure is reshaping public budgets, the social dimension of ESG and the practical role of trade finance. Drawing on insights from initiatives across Europe to improve the mechanisms for defence financing in a way that aligns with existing regulations, it explores how letters of credit support strategic industries, infrastructure and resilient supply chains..	Rebecca Harding
Session 5: Educational: Sanction Clauses	This educational session analyses the drafting and enforceability of sanction clauses in letters of credit. It addresses compliance risk, refusal scenarios and alignment with international sanctions regimes.	Lorna Strong
Coffee Break		
Session 6: The ITFA Panel 2026 - Digital Negotiable Instruments	This panel explores the evolving legal and market framework for digital negotiable instruments, including the key rule sets guiding adoption and enforceability. In a spirit of genuine partnership, ICC Austria and ITFA CEE join forces to host ITFA's first annual update at the Conference, reinforcing cooperation in advancing standards, practice and innovation in trade finance.	Introduced by Semih Özcan, ITFA CEE Sean Edwards & Geoffrey Wynne
Session 7: Keynote	This closing session for day one reflects on key insights from the day and highlights the evolving role of letters of credit in a changing global environment. It offers a forward-looking perspective for practitioners.	

Celebrate with us: Cocktail Reception

#makeithappen with



**Raiffeisen Bank**  
International

# Programme

Friday 12 June 2026

From 9.00am	Brief Welcome to Day 2 – Housekeeping	ICC Austria
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Session 8: ICC Banking Commission Opinions		Gabriele Katz & Panel
This session reviews selected ICC Banking Commission Opinions relevant to documentary credits. It provides practical clarification on recurring interpretative issues under UCP 600 and related rules.		
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Session 9: Recent Court Case Decisions		Lorna Strong
This presentation analyses recent court decisions impacting documentary credit practice. It highlights judicial reasoning, risk implications and lessons for drafting and examination.		
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Coffee Break		
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Session 10: Educational: Confirmation		Gabriele Katz, Glenn Ransier, Christina Seierup, Mireille Troosters
This educational session explores the legal nature and risk allocation of confirmation in documentary credits. It analyses confirming bank obligations, reimbursement risk and current market challenges		
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Session 11: Spotlight Sub-Saharan Africa		Tba
This panel examines documentary credit practice across selected Sub-Saharan African jurisdictions. It highlights market developments, risk realities and opportunities for structured trade growth.		
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Lunch Break		
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Session 12: Asset based financing		Philipp Hank
This session explores the interaction between documentary credits and asset-based financing structures. It analyses collateral considerations, receivables finance and risk distribution in structured trade.		
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Session 13:		Gabriele Katz, Glenn Ransier, Christina Seierup, Mireille Troosters
This session will address an emerging development in documentary credit practice. It will provide practical guidance and forward-looking insight for LC professionals.		
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Coffee Break		
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Until 5.00pm	Wrap-up and Closing Session	All speakers
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See you next year at our  
21<sup>st</sup> Global Conference on Letters of Credit  
3<sup>rd</sup> and 4<sup>th</sup> June 2027 in Vienna

# ICC Publications

## International Standard Banking Practice - ISBP (2023)

Publ. No 821 | ENG | Eur 22 (incl VAT)

## International Standard Demand Guarantee Practice for URDG 758 (ISDGP)

Publ. No 814 | ENG | Eur 22 (incl VAT)

## Uniform Rules and Practice for Documentary Credits (UCP 600)

Publ. No 822 | ENG | Eur 22 (incl VAT)

## Uniform Rules for Demand Guarantees (URDG 758)

Publ. No 758 | ENG | Eur 22 (incl VAT)

## Guide to ICC Uniform Rules for Demand Guarantees URDG 758

Publ. No 818 | ENG | Eur 192,50 (incl VAT)

## Pre-order

and pick up at the conference

To get these and further ICC publications and rule books pre-order with us!

Your books will wait for you when you collect your badge at the registration desk. For further information write to Ms Cennet Dede, [c.dede@icc-austria.org](mailto:c.dede@icc-austria.org).



# ICC Austria Trade Finance Week

8 – 12 June 2026, Vienna

## REGISTER ONLINE HERE

	<u>21st Global Conference</u> on <u>Bank Guarantees</u> 8+9 June 2026	<u>Case Studies on</u> <u>Bank Guarantees and</u> <u>Letters of Credit</u> 10 June 2026	<u>20th Global Conference</u> on <u>Letters of Credit</u> 11+12 June 2026
<b>Early Bird</b> per person until March 6, 2026, payment received by March 20, 2026	€ 1.065,-- (+ 20% VAT)	€ 620,-- (+ 20% VAT)	€ 1.065,-- (+ 20% VAT)
<b>Regular Fee</b> per person	€ 1.335,-- (+ 20% VAT)	€ 775,-- (+ 20% VAT)	€ 1.335,-- (+ 20% VAT)

Package Prices: 4 or 5 days – 10% discount (it cannot be combined with other special offers or discounts)

In general fee includes electronic documents, certification of participation, coffee and lunch breaks at venue, networking events. After receiving the registration, we will send a confirmation with the invoice attached. **Visa support** is made available. Please transfer the course fees – free of charge for ICC Austria – via banktransfer or by credit card.

### Once confirmed by ICC Austria, your registration is legally binding!

The registration fee shall be paid within two weeks from receipt of invoice – verifiably BEFORE the conference starts.

**Further Requirements:** The event is planned to be held in Vienna as face-to-face training. ICC Austria's reserves its right to change that to a virtual training. Important to note, we are not liable for travel costs. Therefore, refundable travel arrangements are advisable.