Tr@de Finance for Practitioners

23 – 26 November 2026 | Online

REGISTER ONLINE HERE

ICC Austria

NextGen Trade Finance Annual Update on Digitisation 2026

Mon 23 November 2026
1.30 – 4.30 pm CET

- Annual Update: What's New?
- Spotlight: Project Agorá & Tokenisation
- Roundtable: AI, Data & Digital Infrastructure

Understanding Transferable Letters of Credit

Tue 24 November 2026
1.30 – 4.30 pm CET

- Fundamentals: Benefits & Risk
- Drafting Transferable L/C Key Clauses
- Pitfalls and Best Pratices
- Case Studies

Case Studies on Letters of Credit

Wed 25 November 2026
1.30 – 4.30 pm CET

- Practical Cases Submitted by Participants
- Dedicated LC Sessions
- Global Live Expert Debate

Case Studies on Demand Guarantees

Thu 26 November 2026
1.30 – 4.30 pm CET

- Practical Cases Submitted by Participants
- Dedicated Demand Guarantee Sessions
- Global Live Expert Debate

What it is about

Trade finance never stands still. Keeping up with new developments, however, can be difficult in an already busy working day.

ICC Austria's *Tr@de Finance for Practitioners* has therefore been redesigned to fit today's working reality: **compact, practical and globally accessible**.

Spread over four consecutive afternoons, each session focuses on a dedicated topic and can be **booked individually**, allowing you to choose exactly the subjects most relevant to your **day-to-day work**.

Attendance of our online-training will **be awarded with 3 PDUs** each session for CITF, CSDG and CDCS from

LIBF — Accredited CPD Programme

Who is it for

- Trade Finance Practitioners
- Bankers & Corporate Trade Professionals
- Lawyers, Insurers & Logistics Experts
- Trade Operations & Product Specialists
- Professionals working with Trade Digitisation, Letters of Credit & Demand Guarantees

Meet our experts

Neil Chantry, Independent Consultant on Trade Finance & Compliance, UK. 40 years with HSBC - on the international executive staff, serving countries in the Middle East & East Africa, on the UK Group executive staff, specialising in Trade Finance operations, procedures, finance, compliance. Recently, consultancy with Standard Chartered Bank. Neil held many ICC positions, e.g. Former Chair, Wolfsberg Group Trade Finance Committee; Joint Wolfsberg Group; Financial Crimes & Anti-Terrorist Financing Group; ICC & BAFT drafting group for the "Compliance Principles Paper; former Chair of the Executive Committee;

Beate Helmreich (invited), Director Trade Finance/Guarantees, Raiffeisen Bank International AG, Vienna, Austria. Active in the field of Trade Finance/Guarantees for more than 25 years; extensive knowledge and long-standing experience in drafting, negotiating and handling guarantees, standby letters of credit and similar instruments in both national and global context. Acts as trainer for ICC Austria guarantee seminars. Member of the ICC Austria Banking Committee since 2022 and appointed to chairperson beginning 2026.

Gabriele Katz (invited), Director, Deutsche Bank AG, Germany; in charge of Global Transaction Banking in Product Management for the Documentary Trade Business for Europe & MENA; has a more than 25 years' experience in the LC and BG business. Member of the ICC Germany Banking Committee;

Michael Lehotzki, Managing Associate General Counsel at HSBC – acts as global Wholesale Lead for Digital & Transformation projects using new and emerging technology such as DLT, digital assets or AI.

Glenn Ransier, Head of Documentary Trade and SBLCs, Wells Fargo, USA; Glenn is furthermore one of the Technical Advisors of the ICC Banking Commission; He maintains strong ties to domestic and global trade communities; has been actively involved in trade finance for more than 35 years;

Christina Elisabeth Seierup, Vice President, Trade Finance Operations, Dankse Bank AS, Denmark; Member Danish Banking Committee. Since 2010 Head of Training & Education for Trade Finance, Danske Bank Group - responsible for corporate Trade Finance and related subjects as AML trainings; She joined Danske Bank A/S in 1985 and has been working with International corporates since 1989;

Lorna Strong, Managing Director, Strong Consulting Group (SCG) & Associate Programme Director, MSc Law & Finance, London School of Economics (LSE), UK. For over 20 years, Lorna Strong has advised financial institutions on legal and regulatory risk, including international trade finance, financial crime compliance (AML & sanctions), int disputes, ESG, digital innovation, and policy development, and risk management and played a lead role in the finance industry's regulatory and policy debates. For the last ten years, Lorna Strong has held the position of Managing Director and global lead counsel for HSBC Global Trade. In 2024, Lorna left HSBC to join the Finance Department of LSE as Associate Programme Director of the MSc Law and Finance Programme and to set up Strong Consulting Group.

Good to know

All online-training will be held via the meeting platform Zoom.

You will receive access to our ICC Austria networking platform approx. 3 working days before the start of the online-training.

All materials (incl. zoomlink) will be made available there. It also offers you the possibility to get in touch with other attendees directly.

Technical requirements:

Computer/Laptop/Tablet with internet connection.

The online training will be held via zoom. If your company does not use zoom by default, participation is still possible. If you have any questions, please contact your in-house IT department or contact us directly.

ICC Austria

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23 – 26 November 2026 | 1.30 – 4.30 pm CET each day

online – meetingplatform zoom

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	NextGen Trade Finance Annual Update on Digitisation 2026 23 Nov 2026	Understanding Transferable Letters of Credit 24 Nov 2026	Case Studies on Letters of Credit 25 Nov 2026	Case Studies on Demand Guarantees 26 Nov 2026
Registration Fee ***per person per session*** Registration deadline: 13 Nov 2026	**€ 360,--** excl. 20% VAT	**€ 360,--** excl. 20% VAT	**€ 360,--** excl. 20% VAT	**€ 360,--** excl. 20% VAT

Package Discounts: 2 sessions – 10% discount | 3 sessions -15% | 4 sessions -20%
To be eligible for the package discounts, please make all the registrations online at the same time, otherwise, we will be unable to apply them!
Package discounts cannot be combined with other special offers or discounts.

After receiving the registration, we will sent a confirmation with the invoice attached.
Once your registration has been invoiced, no further changes can be made. In particular, no discount can be granted retrospectively.
Please transfer the course fees – free of charge for ICC Austria – via banktransfer or by credit card.

Once confirmed by ICC Austria, your registration is legally binding!
The registration fee shall be paid within two weeks from receipt of invoice – verifiably BEFORE the online-training starts.

ICC Austria recommends

Watch! Lorna Strong and Eleonore Treu talk about “Legal and jurisdictional implications of digital trade finance”.

Read! ICC Banking Commission - Technical Advisory Briefing No. 17

Handling of ‘surrendered’ bills of lading under documentary credits subject to UCP 600

Deep Dive: A Practical Guide to Documentary Collections: Understanding Documentary Collections in International Trade by ICC, BAFT & TTP

Save the Date !

www.tradefinanceweek.org

Excellent networking opportunity with 500 leading L/C and Bank Guarantee experts from various sectors and 50 countries. Meet and discuss with the world’s leading international experts:

May 31st – June 4th, 2027

Vienna, Austria

ICC Austria

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